

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
109 State St
Montpelier VT 05609-3001
USA

CONTRACT



Vendor ID 0000115515
Winter Equipment Company Inc
1900 Joseph Lloyd Parkway
Willoughby OH 44094
USA

Contract ID 0000000000000000000029505		Page 1 of 4
Contract Dates 06/30/2015 to 06/30/2019		Origin CPS
Description: SNOWPLOW BLADE CUTTING EDGES		Contract Maximum \$9,999,999.00
Buyer Name Steven D Smith	Buyer Phone 828-4681	Contract Status Approved

Phone #: 800-294-6837

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
1		SNOWPLOW BLADE CUTTING EDGES	EA	0.01000	0.00	0.00

BLADES AND PRICES PER THE ATTACHED LIST

STANDARD CONTRACT FOR SNOWPLOWBLADE CUTTING EDGES

1. Parties. This is a contract for services between the State of Vermont, Office of Purchasing and Contracting (hereafter called "State"), and Winter Equipment Co., with the principal place of business in Willoughby, OH 44094, (hereafter called "Contractor"). Contractor's form of business organization is Corporation. It is the contractor's responsibility to contact the Vermont Department of Taxes to determine if, by law, the contractor is required to have a Vermont Department of Taxes Business Account Number.

2. Subject Matter. The subject matter of this contract is services generally on the subject of Snowplow Blade Cutting Edges.

3. Contract Term. The period of contractor's performance shall begin on June 30, 2015 and end on June 30, 2017, with option to renew for five (5) one year periods.

If the state exercises the option, it will provide written notice to contractor prior to the end of the term. If exercised, the provision of the option letter shall become part of and be incorporated into the original master price agreement. The total duration of this master price agreement, including the exercise of any options, shall not exceed five years.

4. Prior Approvals. If approval by the Attorney General's Office or the Secretary of Administration is required, (under current law, bulletins, and interpretations), neither this contract nor any amendment to it is binding until it has been approved by either or both such persons.

- Approval by the Attorney General's Office is required.
- Approval by the Secretary of Administration is required.
- Approval by the CIO/Commissioner DII is not required.

5. Amendment. This agreement represents the entire agreement between the parties; No changes, modifications, or amendments in the terms and conditions of this contract shall be effective unless reduced to writing, numbered and signed by the duly authorized representative of the State and Contractor.

6. Cancellation. This contract may be canceled by either party by giving written notice at least thirty (30) days in advance.

7. Attachments. This contract consists of 137 pages including the following attachments which are incorporated herein:

- Attachment A - Master Agreement Terms and Conditions
- Attachment B - Payment Provisions
- Attachment B1-Price Schedule
- Attachment C - "Standard State Provisions for Contracts and Grants" a preprinted form (revision date March 1, 2015).
- Attachment D - Snowplow Blade Cutting Edges Detailed Specifications

8. Order of Precedence. Any ambiguity, conflict or inconsistency in the Contract Documents shall be resolved according to the following order of precedence:

- (1) Standard Contract
- (2) Attachment C (Standard Contract Provisions for Contracts and Grants)
- (3) Attachment A
- (4) Attachment D
- (5) Attachment B
- (6) Attachment B1

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CONTRACTOR POC BASED ON GEOGRAPHICAL LOCATION:

Curtis Winrod - CO, NE, KS, OK, MO, AR, IL, IN, OH, MI, MS, AL
Phone: 1-800-294-6837 Email: cwinrod@winterequipment.com

Bob Genovese - KY, TN, WV, VA, NC, PA, NJ, NY, CT, MA, NH, ME, VT, RI, NM, TX, LA, FL
Phone: 1-800-294-6837 Email: bgenovese@winterequipment.com

Karl Ferber - MT, WY, ND, SD, MN, IA, WI, WA, OR, ID, CA, NV, UT, AZ, GA, SC
Phone: 1-800-294-6837 Email: kferber@winterequipment.com

IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT:

STEVE SMITH
PURCHASING AGENT
802-828-4681
FAX 802-828-2222
steven.smith@Vermont.gov

QUANTITY: THE ANNUAL VALUE AND QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE; ACTUAL PURCHASES MAY BE HIGHER OR LOWER DEPENDING ON THE STATE'S NEEDS. THE CONTRACT MAXIMUM IS NOT REFLECTIVE OF ACTUAL USAGE.

DELIVERY: RESPONSIBILITY FOR PRODUCT DELIVERY REMAINS WITH THE CONTRACTOR UNTIL THE PRODUCT IS PROPERLY DELIVERED AND SIGNED FOR IN ACCORDANCE WITH THE OFFICE OF PURCHASING & CONTRACTING TERMS AND CONDITIONS. SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICES, WITHOUT EXTRA CHARGE FOR PACKING CASES OR OTHER CONTAINERS. SUCH CONTAINERS WILL REMAIN THE PROPERTY OF THE STATE UNLESS OTHERWISE STATED. DELIVERED GOODS THAT DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

PRICING: ALL EQUIPMENT PRICING IS TO INCLUDE F.O.B. DELIVERY TO THE ORDERING FACILITY. NO REQUEST FOR EXTRA DELIVERY COST WILL BE HONORED. ALL EQUIPMENT SHALL BE DELIVERED ASSEMBLED, SERVICED, OILED, AND READY FOR IMMEDIATE USE, UNLESS OTHERWISE REQUESTED BY THE PURCHASING AGENCY.

QUALITY: ALL PRODUCTS PROVIDED UNDER THESE AGREEMENTS WILL BE NEW AND UNUSED, UNLESS OTHERWISE STATED. FACTORY SECONDS OR REMANUFACTURED PRODUCTS WILL NOT BE ACCEPTED UNLESS SPECIFICALLY REQUESTED BY THE PURCHASING AGENCY. ALL PRODUCTS PROVIDED BY THE CONTRACTOR MUST MEET ALL FEDERAL, STATE, AND LOCAL STANDARDS FOR QUALITY AND SAFETY REQUIREMENTS. PRODUCTS NOT MEETING THESE STANDARDS WILL BE DEEMED UNACCEPTABLE AND RETURNED TO THE CONTRACTOR FOR CREDIT AT NO CHARGE TO THE STATE.

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR ON THE VENDOR'S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES AND SHALL SPECIFY THE ADDRESS TO WHICH PAYMENTS WILL BE SENT.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT, OR ANY PORTION THEREOF, IF, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR ARE NOT CONSISTENT WITH THE TERMS OF THE CONTRACT

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

THE VISA PURCHASING CARD MAY BE USED AS A FORM OF PAYMENT UNDER THIS CONTRACT. MAXIMUM AMOUNT OF \$5,000.00 PER TRANSACTION.

CONTRACT TERMS AND ADDITIONAL INFORMATION

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CONTRACT TERMS: THIS CONTRACT WILL BE SUBJECT TO REVIEW THROUGHOUT ITS TERM. THE STATE WILL CONSIDER CANCELLATION UPON DISCOVERY THAT A VENDOR IS IN VIOLATION OF ANY PORTION OF THE AGREEMENT, INCLUDING AN INABILITY BY THE VENDOR TO PROVIDE THE PRODUCTS, SUPPORT, AND/OR SERVICE OFFERED IN THEIR RESPONSE.

VERMONT STATE COLLEGES: THIS CONTRACT IS ALSO AVAILABLE FOR USE BY THE UNIVERSITY OF VERMONT AND THE VERMONT STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON STATE COLLEGE, LYNDON STATE COLLEGE, COMMUNITY COLLEGE OF VERMONT, AND THE VERMONT TECHNICAL COLLEGE.

TOWNS AND SCHOOLS OF THE STATE OF VERMONT: AT THE BIDDER'S ELECTION POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF THE STATE MAY PARTICIPATE IN STATE CONTRACTS AT THE SAME PRICES, TERMS AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS OR INDEPENDENT COLLEGES AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY FOR THESE PAYMENTS.

AGENCIES & DEPARTMENTS ARE REQUESTED TO ADVISE THE PURCHASING AGENT AT ONCE OF THE FAILURE ON THE PART OF THE CONTRACTOR TO FULFILL ANY OF THE TERMS OR CONDITIONS OF THIS CONTRACT.

PLEASE REFER TO THE ASSIGNED CONTRACT NUMBER/PURCHASE ORDER # ON ALL CORRESPONDENCE, DELIVERY DOCUMENTS AND INVOICES.

APRIL 10, 2017

AMENDMENT #01 - TO EXTEND CONTRACT FOR A ONE YEAR PERIOD TO JUNE 30, 2018 AND INCORPORATE REVISED PRICING PER THE ATTACHED LIST INTO THE CONTRACT.

JUNE 13, 2018

AMENDMENT #02 - TO EXTEND CONTRACT FOR A ONE YEAR PERIOD TO JUNE 30, 2019 AND INCORPORATE REVISED PRICING PER THE ATTACHED LIST INTO THE CONTRACT.

OCTOBER 15, 2018

AMENDMENT #03 - TO INCORPORATE THE ATTACHED REVISED PRICE LIST EFFECTIVE 10/01/2018 INTO THE CONTRACT.

ALL OTHER PRICES, TERMS AND CONDITIONS REMAIN THE SAME.

CONTRACTOR CERTIFIES UNDER THE PAINS AND PENALTIES OF PERJURY THAT, AS OF THE DATE THIS CONTRACT AMENDMENT IS SIGNED, CONTRACTOR IS IN GOOD STANDING WITH RESPECT TO, OR IN FULL COMPLIANCE WITH A PLAN TO PAY ANY AND ALL TAXES DUE THE STATE OF VERMONT

CERTIFICATION REGARDING SUSPENSION OR DEBARMENT. CONTRACTOR CERTIFIES UNDER THE PAINS AND PENALTIES OF PERJURY THAT, AS OF THIS DATE THIS CONTRACT AMENDMENT IS SIGNED, NEITHER PARTY NO PARTY'S PRINCIPALS (OFFICERS, DIRECTORS, OWNERS, OR PARTNERS) ARE PRESENTLY DEBARRED, SUSPENDED, PROPOSED FOR DEBARMENT, DECLARED INELIGIBLE OR EXCLUDED FROM PARTICIPATION IN FEDERAL PROGRAMS, OR PROGRAMS SUPPORTED IN WHOLE OR IN PART BY FEDERAL FUNDS.

PARTY FURTHER CERTIFIES UNDER PAINS AND PENALTIES OF PERJURY THAT, AS OF THE DATE THIS AGREEMENT IS SIGNED, PARTY IS NOT PRESENTLY DEBARRED, SUSPENDED, NOR NAMED ON THE STATE'S DEBARMENT LIST AT: [HTTP://BGS.VERMONT.GOV/PURCHASING/DEBARMENT](http://BGS.VERMONT.GOV/PURCHASING/DEBARMENT) .

CHILD SUPPORT (APPLICABLE TO NATURAL PERSONS ONLY; NOT APPLICABLE TO CORPORATIONS, PARTNERSHIPS OR LLCs): CONTRACTOR IS UNDER NO OBLIGATION TO PAY CHILD SUPPORT OR IS IN GOOD STANDING WITH RESPECT TO OR IN FULL COMPLIANCE WITH A PLAN TO PAY ANY AND ALL CHILD SUPPORT PAYABLE UNDER A SUPPORT ORDER AS OF THE DATE OF THIS AMENDMENT.

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WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT

By the STATE of VERMONT

By the CONTRACTOR

Date: _____

Date: _____

Signature: _____

Signature: _____

Name: _____

Name: _____

Title: _____

Title: _____

Email: _____

Email: _____



	A	B	C	D	E	F
1	Winter Equipment Company Catalog for NASPO Contract MA2265/29505					
2	Description	List Price	NASPO Unit Price	LIST PRICE Effective 10/1/18	NASPO UNIT PRICE Effective 10/1/18	% Change
3	BlockBuster® System *Contact Sales Representative for Additional Sizes*					
4	10' Blockbuster System	\$3,468.18	\$2,080.91	\$4,057.75	\$2,434.65	17%
5	11' Blockbuster System	\$3,815.00	\$2,289.00	\$4,463.55	\$2,678.13	17%
6	12' Blockbuster System	\$4,161.82	\$2,497.09	\$4,869.35	\$2,921.61	17%
7	Razor® System *Contact Sales Representative for Additional Sizes*					
8	10' Razor System	\$1,860.25	\$1,116.15	\$2,250.90	\$1,350.54	21%
9	11' Razor System	\$1,983.33	\$1,190.00	\$2,399.85	\$1,439.91	21%
10	12' Razor System	\$2,110.42	\$1,266.25	\$2,553.60	\$1,532.16	21%
11	Razor® XL System *Contact Sales Representative for Additional Sizes*					
12	10' Razor XL System	\$2,615.40	\$1,569.24	\$3,164.65	\$1,898.79	21%
13	11' Razor XL System	\$2,800.00	\$1,680.00	\$3,388.00	\$2,032.80	21%
14	12' Razor XL System	\$2,984.60	\$1,790.76	\$3,611.35	\$2,166.81	21%
15	(BULLNOSE) 5" RoadMaxx® Systems - with CurbRunners® *Contact Sales Representative for Additional Sizes*					
16	10' RoadMaxx System - 5" Blade	\$1,514.02	\$908.41	\$1,847.10	\$1,108.26	22%
17	11' RoadMaxx System - 5" Blade	\$1,637.62	\$982.57	\$1,997.90	\$1,198.74	22%
18	12' RoadMaxx System - 5" Blade	\$1,760.28	\$1,056.17	\$2,147.55	\$1,288.53	22%
19	(BULLNOSE) 5" RoadMaxx® Systems - without CurbRunners® *Contact Sales Representative for Additional Sizes*					
20	10' RoadMaxx System - 5" Blade/No Guards	\$1,280.69	\$768.41	\$1,562.45	\$937.47	22%
21	11' RoadMaxx System - 5" Blade/No Guards	\$1,404.28	\$842.57	\$1,713.20	\$1,027.92	22%
22	12' RoadMaxx System - 5" Blade/No Guards	\$1,526.95	\$916.17	\$1,862.90	\$1,117.74	22%
23						
24						
25						
26	Description	List Price	NASPO Unit Price	LIST PRICE Effective 10/1/18	NASPO UNIT PRICE Effective 10/1/18	% Change
27	(BULLNOSE) 6" RoadMaxx® Systems - with CurbRunners® *Contact Sales Representative for Additional Sizes*					
28	10' RoadMaxx System - 6" Blade	\$1,514.02	\$908.41	\$1,847.10	\$1,108.26	22%
29	11' RoadMaxx System - 6" Blade	\$1,637.62	\$982.57	\$1,997.90	\$1,198.74	22%
30	12' RoadMaxx System - 6" Blade	\$1,760.28	\$1,056.17	\$2,147.55	\$1,288.53	22%
31	(BULLNOSE) 6" RoadMaxx® Systems - without CurbRunners® *Contact Sales Representative for Additional Sizes*					
32	10' RoadMaxx System - 6" Blade/No Guards	\$1,280.69	\$768.41	\$1,562.45	\$937.47	22%
33	11' RoadMaxx System - 6" Blade/No Guards	\$1,404.28	\$842.57	\$1,713.20	\$1,027.92	22%
34	12' RoadMaxx System - 6" Blade/No Guards	\$1,526.95	\$916.17	\$1,862.90	\$1,117.74	22%
35	BlockBuster® Victory™ System *Contact Sales Representative for Additional Sizes*					
36	10' Blockbuster Victory System	\$1,931.75	\$1,159.05	\$2,086.30	\$1,251.78	8%
37	11' Blockbuster Victory System	\$2,125.00	\$1,275.00	\$2,295.00	\$1,377.00	8%
38	12' Blockbuster Victory System	\$2,318.50	\$1,391.10	\$2,504.00	\$1,502.40	8%
39	Patriot™ System *Contact Sales Representative for Additional Sizes*					
40	10' Patriot System	\$1,528.03	\$916.82	\$1,312.05	\$787.23	-14%
41	11' Patriot System	\$1,658.33	\$995.00	\$1,443.25	\$865.95	-13%
42	12' Patriot System	\$1,840.00	\$1,104.00	\$1,574.45	\$944.67	-14%
43	Common Sense System					
44	10' Common Sense System	\$800.00	\$480.00	\$960.00	\$576.00	20%
45	11' Common Sense System	\$816.67	\$490.00	\$980.00	\$588.00	20%
46	12' Common Sense System	\$841.67	\$505.00	\$1,010.00	\$606.00	20%
47	V-Plow System					



	A	B	C	D	E	F
48	7.5' V-Plow Xtendors Systems for Fisher/Western	\$991.24	\$594.74	Discontinued	Discontinued	
49	8.5' V-Plow Xtendors Systems for Fisher/Western	\$1,174.60	\$704.76	\$1,468.25	\$880.95	25%
50	9.5' V-Plow Xtendors Systems for Fisher/Western	\$1,214.60	\$728.76	\$1,518.25	\$910.95	25%
51						
52	Description	List Price	NASPO Unit Price	LIST PRICE Effective 10/1/18	NASPO UNIT PRICE Effective 10/1/18	% Change
53	JOMA System - Carbide Initial Wing/Front *Contact Sales Representative for Additional Sizes* Available in 8" on Center					
54	10' JOMA System	\$4,214.50	\$2,528.70	\$5,183.85	\$3,110.31	23%
55	11' JOMA System	\$4,598.67	\$2,759.20	\$5,656.35	\$3,393.81	23%
56	12' JOMA System	\$4,983.00	\$2,989.80	\$6,129.10	\$3,677.46	23%
57	JOMA System - Steel Initial Wing/Front *Contact Sales Representative for Additional Sizes*					
58	10' JOMA Replacement System	\$3,850.00	\$2,310.00	Discontinued	Discontinued	
59	11' JOMA Replacement System	\$4,235.00	\$2,541.00	Discontinued	Discontinued	
60	12' JOMA Replacement System	\$4,620.00	\$2,772.00	Discontinued	Discontinued	
61	JOMA Replacements *Contact Sales Representative for Additional Sizes*					
62	10' JOMA Replacement System	\$2,847.00	\$1,708.20	\$3,501.80	\$2,101.08	23%
63	11' JOMA Replacement System	\$3,098.50	\$1,859.10	\$3,811.15	\$2,286.69	23%
64	12' JOMA Replacement System	\$3,350.00	\$2,010.00	\$4,120.50	\$2,472.30	23%
65	JOMA Performance Pack *Contact Sales Representative for Additional Sizes*					
66	10' JOMA Replacement System Performance Pack	\$2,068.58	\$1,241.15	\$2,482.30	\$1,489.38	20%
67	11' JOMA Replacement System Performance Pack	\$2,191.67	\$1,315.00	\$2,630.00	\$1,578.00	20%
68	12' JOMA Replacement System Performance Pack	\$2,318.75	\$1,391.25	\$2,782.50	\$1,669.50	20%
69	JOMA Accessories					
70	3' Joma Blade (7/8" x 6" x 36") - JM20315	\$681.43	\$477.00	\$851.80	\$596.26	25%
71	4' Joma Blade (7/8" x 6" x 48") - JM20415	\$908.57	\$636.00	\$1,135.70	\$794.99	25%
72	Joma Left Curb Runner - CR6312FL	\$116.14	\$81.30	\$133.55	\$93.49	15%
73	Joma Right Curb Runner - CR6312FR	\$116.14	\$81.30	\$133.55	\$93.49	15%
74	3' Joma Carbide Adapter Blade - CB3031523JAB	\$355.71	\$249.00	\$448.20	\$313.74	26%
75	4' Joma Carbide Adapter Blade - CB3041523JAB	\$474.29	\$332.00	\$597.60	\$418.32	26%
76	3' Joma Strap - JM20315-S	\$34.29	\$24.00	\$42.85	\$30.00	25%
77	4' Joma Strap - JM20415-S	\$45.71	\$32.00	\$57.15	\$40.01	25%
78						
79	Description	List Price	NASPO Unit Price	LIST PRICE Effective 10/1/18	NASPO UNIT PRICE Effective 10/1/18	% Change
80	*1 Bolt Kit used for JOMA Initial Setups (used for 8ft-12ft plow) hardware is for Adapter Blades only - KT-WFA-12	\$71.07	\$49.75	\$93.00	\$65.10	31%
81	*2 Bolt Kit used for JOMA Initial Setups (used for 8ft-12ft plows) - KT-JMR-12	\$76.29	\$53.40	Discontinued	Discontinued	
82	Bolt Kit used for JOMA Replacement Systems (used for 8ft -12ft plows) - KT-JMR-12	\$76.29	\$53.40	\$76.29	\$53.40	0%
83	Bolt Kit used for JOMA Initial System 14ft plow - KT-JMI-14	\$100.77	\$70.54	Discontinued	Discontinued	
84	Bolt Kit used for JOMA Replacement System 14ft plow - KT-JMR-14	\$57.50	\$40.25	Discontinued	Discontinued	
85	WinterFlex® Initial System w/Steel Adapter Blade					
86	10' WinterFlex System w/ Steel Adapter Blade	\$1,387.83	\$832.70	\$1,457.20	\$874.32	5%
87	11' WinterFlex System w/ Steel Adapter Blade	\$1,526.67	\$916.00	\$1,603.00	\$961.80	5%
88	12' WinterFlex System w/ Steel Adapter Blade	\$1,665.40	\$999.24	\$1,748.65	\$1,049.19	5%
89	WinterFlex® Initial System w/Carbide Adapter Blade					
90	10' WinterFlex System w/Carbide Adapter Blade	\$2,344.17	\$1,406.50	\$2,625.45	\$1,575.00	12%
91	11' WinterFlex System w/Carbide Adapter Blade	\$2,525.00	\$1,515.00	\$2,828.00	\$1,696.80	12%
92	12' WinterFlex System w/Carbide Adapter Blade	\$2,723.50	\$1,634.10	\$3,050.30	\$1,830.18	12%
93	WinterFlex® Replacements					
94	10' WinterFlex Replacement System	\$745.67	\$447.40	\$782.95	\$469.77	5%
95	11' WinterFlex Replacement System	\$820.17	\$492.10	\$861.20	\$516.72	5%
96	12' WinterFlex Replacement System	\$894.80	\$536.88	\$939.55	\$563.73	5%
97	6" Plowguards					
98	6" PlowGuard CurbGuard (Left or Right)	\$225.86	\$158.10	\$259.75	\$181.83	15%



	A	B	C	D	E	F
99	6" PlowGuard Straight	\$185.43	\$129.80	\$213.25	\$149.28	15%
100	6" PlowGuard CurbRunner (Left or Right)	\$233.57	\$163.50	\$268.60	\$188.02	15%
101	8" Plowguards					
102	8" PlowGuard CurbGuard (Left or Right)	\$273.71	\$191.60	\$314.75	\$220.33	15%
103	8" PlowGuard Straight	\$192.86	\$135.00	\$221.80	\$155.26	15%
104	8" PlowGuard CurbRunner (Left or Right)	\$241.86	\$169.30	\$278.15	\$194.71	15%
105						
106	Description	List Price	NASPO Unit Price	LIST PRICE Effective 10/1/18	NASPO UNIT PRICE Effective 10/1/18	% Change
107	CurbRunners					
108	5" CurbRunner Universal 5/8" bolt	\$110.43	\$77.30	\$127.00	\$88.90	15%
109	5" CurbRunner Universal 3/4" bolt	\$129.14	\$90.40	\$148.50	\$103.95	15%
110	6" JOMA CurbRunner (Left or Right)	\$116.14	\$81.30	\$133.55	\$93.49	15%
111	Plow Marker Kits					
112	24" Plow Marker Kits = KT-PM24	\$33.60	\$23.52	\$33.60	\$23.52	0%
113	30" Plow Marker Kits = KT-PM30	\$39.64	\$27.75	\$39.64	\$27.75	0%
114	36" Plow Marker Kits = KT-PM36	\$42.50	\$29.75	\$42.50	\$29.75	0%
115	48" Plow Marker Kits = KT-PM48	\$70.00	\$49.00	\$70.00	\$49.00	0%
116						
117						