

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
USA

# CONTRACT



**Vendor ID 0000237278**  
**Exerus Business Furniture**  
**4750 Shelburne Rd**  
**Shelburne VT 05482**  
**USA**

<b>Contract ID</b> 0000000000000000000029965		<b>Page</b> 1 of 5
<b>Contract Dates</b> 09/01/2015 to 09/01/2019		<b>Origin</b> CPS
<b>Description:</b> CPS- SIT TO STAND FURNITURE		<b>Contract Maximum</b> \$999,999.99
<b>Buyer Name</b> Deborah L LaRose	<b>Buyer Phone</b> 828-4635	<b>Contract Status</b> Approved

**Phone #: (802) 383-1770**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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1		CONSET LINE OF SIT TO STAND BASES & TOPS	EA	0.01000	0.00	0.00
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HEIGHT RANGE 22" TO 48" FROM FLOOR WITH A 1" WORKSURFACE  
WEIGHT LOAD: 220 LBS.  
AVAILABLE IN SILVER, BLACK AND WHITE FINISH  
REMOVABLE TOP BRACKET ALLOWS FOR EASY INSTALLATION OF KEYBOARD SUPPORT  
AVAILABLE IN TWO-LET OR THREE LEG CONFIGURATION  
MUST BE ANSCI/HFES CERTIFIED  
BASE WIDTH: TWO LEG MODELS - 32 7/8", 50 7/8", 56 11/16", 59 13/16", 67 3/4", THREE LEG MODEL 56 11/16, 59 13/16;  
59 13/16"  
WARRANTY: ELECTRICAL MOTOR 2 YEARS, METAL 5 YEARS

CONSET LINE - LIST MINUS 43%

2		TEKNION LINE OF SIT TO STAND BASES AND TOPS	EA	0.01000	0.00	0.00
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HEIGHT ADJUSTMENT RANGE: 28" - 48" MEASURED FROM THE FLOOR  
COUNTERBALANCES UP TO 150 LBS. INCLUDING WEIGHT OF SURFACE  
WORK SURFACE DIMENSIONS: D: 24", 30" W: 48", 54", 60", 66", 72"  
AVAILABLE IN TWO LEG OR THREE LEG CONFIGURATION T-FEET  
E-CHAIN AVAILABLE AS STAND ALONE PRODUCT

TEKNION LINE - LIST MINUS 60%  
WARRANTY: ELECTRICAL 10 YEARS, ALL OTHER PARTS 5 YEARS

3		TEKNION hISPACE HEIGHT-ADJUSTABLE BENCH	EA	0.01000	0.00	0.00
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HEIGHT ADJUSTMENT RANGE: 28" - 48" MEASURED FROM THE FLOOR  
FOOTPRINT: 6'-0" X 5'-0" WORKSTATION OR 18'-0" X 5'-0" OVERALL CLUSTER  
THE HEIGHT-ADJUSTABLE BENCH IS BASED ON THE LIVELLO ELECTRIC SIT/STAND MECHANISMS AND AESTHETIC.

TEKNION hISPACE - LIST MINUS 65%  
WARRANTY: ELECTRICAL 10 YEARS, ALL OTHER PARTS 5 YEARS

4		INTELLSPACE INTELLVATE II SIT TO STAND	EA	0.01000	0.00	0.00
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THE INTELLVATE II CAN BE EXPANDED TO ACCOMMODATE MULTIPLE TABLE TOP WIDTHS. TWO LEGGED - 24' FOOT OR TWO LEGGED - 30" FOOT  
STANDARD OPTIONS: SQUARE TUBE LEGS WITH THE THICK END DOWN  
-C' LEG CONFIGURATION  
-THREE STAGE TELESCOPIC LEGS  
-FOUR MEMORY/SIX BUTTON PROGRAMMABLE SWITCH AND CONTROLS  
-WIDTH ADJUSTABLE RANGE 46" - 76"  
PRODUCT FINISHES SILVER, BLACK, WHITE  
STOCKED IN OUR WAREHOUSE IN SILVER

INTELLVATE II - 60% OFF LIST

WARRANTY: ELECTRONICS 2 YEARS, MECHANISM 5 YEARS

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5		SYMMETRY LINE SIT TO STAND TABLES, BENCHING AND ACCESSORIES	EA	0.01000	0.00	0.00

3 STAGE ADJUSTABILITY, BASE HEIGHT RANGE: 22.6" TO 48.7" (INCLUDING 1 1/8" TOP). 4 POSITION MEMORY HAND CONTROL, MEETS G1 ANSI BIFMA CERTIFICATION, ISP ANTI-COLLISION PROTECTION 24" & 30" FOOT DEPTH MOTIONS, WEIGHT CAPACITY: 2 POWERFUL MOTORS WITH 250 LBS LIFTING CAPACITY, SPEED: 1-1/2" PER SECOND, STANDBY POWER CONSUMPTION: <0.1W, USABLE TOP SIZES: 24-36" DEPTHS X 42-84" WIDTHS, NOISE LEVEL APPROX. 39 dB NOT INCLUDING AMBIENT NOISE, CHICAGO CODE COMPLIANT (3 CONDUCTOR TYPE CORD WITH GROUND THREE PRONG, MOLDED CASE PLUG),

FINISH OPTIONS: BLACK, WHITE OR SILVER,

SYMMETRY - 46% OFF LIST

WARRANTY: LIFETIME STRUCTURAL, 7 YEARS ON ELECTRICAL, 15 YEARS ALL OTHER COMPONENTS, LEAD TIME 2-3 DAYS FOR BASE ONLY ORDERS.

## CONTRACT TERMS AND ADDITIONAL INFORMATION

STATE OF VERMONT ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS DATED MARCH 1, 2015 AND ATTACHMENT D: COMMODITY PURCHASES TERMS AND CONDITIONS DATED NOVEMBER 10, 2010 ARE ATTACHED AND INCORPORATED AS PART OF THIS ORDER.

CONTRACT TERM: THIS CONTRACT IS WRITTEN FOR A PERIOD OF TWENTY FOUR (24) MONTHS WITH THE OPTION TO RENEW FOR TWO (2) ADDITIONAL TWELVE MONTH PERIODS.

TERMS: NET 30 DAYS

QUANTITY: THE ANNUAL VALUE AND QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE; ACTUAL PURCHASES MAY BE HIGHER OR LOWER DEPENDING ON THE STATE'S NEEDS. THE CONTRACT MAXIMUM IS NOT REFLECTIVE OF ACTUAL USAGE.

DELIVERY: RESPONSIBILITY FOR PRODUCT DELIVERY REMAINS WITH THE CONTRACTOR UNTIL THE PRODUCT IS PROPERLY DELIVERED AND SIGNED FOR IN ACCORDANCE WITH THE OFFICE OF PURCHASING & CONTRACTING TERMS AND CONDITIONS. SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICES, WITHOUT EXTRA CHARGE FOR PACKING CASES OR OTHER CONTAINERS. SUCH CONTAINERS WILL REMAIN THE PROPERTY OF THE STATE UNLESS OTHERWISE STATED. DELIVERED GOODS THAT DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

PRICING: ALL EQUIPMENT PRICING IS TO INCLUDE F.O.B. DELIVERY TO THE ORDERING FACILITY. NO REQUEST FOR EXTRA DELIVERY COST WILL BE HONORED. ALL EQUIPMENT SHALL BE DELIVERED ASSEMBLED, SERVICED, OILED, AND READY FOR IMMEDIATE USE, UNLESS OTHERWISE REQUESTED BY THE PURCHASING AGENCY.

QUALITY: ALL PRODUCTS PROVIDED UNDER THESE AGREEMENTS WILL BE NEW AND UNUSED, UNLESS OTHERWISE STATED. FACTORY SECONDS OR REMANUFACTURED PRODUCTS WILL NOT BE ACCEPTED UNLESS SPECIFICALLY REQUESTED BY THE PURCHASING AGENCY. ALL PRODUCTS PROVIDED BY THE CONTRACTOR MUST MEET ALL FEDERAL, STATE, AND LOCAL STANDARDS FOR QUALITY AND SAFETY REQUIREMENTS. PRODUCTS NOT MEETING THESE STANDARDS WILL BE DEEMED UNACCEPTABLE AND RETURNED TO THE CONTRACTOR FOR CREDIT AT NO CHARGE TO THE STATE.

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR ON THE VENDOR'S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES AND SHALL SPECIFY THE ADDRESS TO WHICH PAYMENTS WILL BE SENT.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT, OR ANY PORTION THEREOF, IF, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR ARE NOT CONSISTENT WITH THE TERMS OF THE CONTRACT

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER

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SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

REPORTING REQUIREMENTS: CONTRACTORS WILL BE REQUIRED TO SUBMIT QUARTERLY PRODUCT SALES REPORT TO THE PURCHASING AGENT PURSUANT TO THE SCHEDULE BELOW. EACH REPORT MUST CONTAIN THE FOLLOWING INFORMATION: CONTRACT NUMBER; USING DEPARTMENT'S ADDRESS, CONTACT NAME, AND TELEPHONE NUMBER; PRODUCT ORDERED; QUANTITY ORDERED; QUANTITY SHIPPED; AND PRICE CHARGED, WITH TOTALS FOR EACH PRODUCT FOR EACH REPORTING PERIOD. WE RESERVE THE RIGHT TO REQUEST ADDITIONAL INFORMATION OR TO MODIFY THE REPORTING PERIODS.

REPORTING PERIODS: QUARTERLY REPORTS MUST BE SUBMITTED IN ACCORDANCE WITH THE FOLLOWING SCHEDULE:

- REPORTING PERIOD: JANUARY 1 TO MARCH 31 - REPORT DUE APRIL 15
- REPORTING PERIOD: APRIL 1, TO JUNE 30 - REPORT DUE JULY 15
- REPORTING PERIOD: JULY 1 TO SEPTEMBER 30 - REPORT DUE OCTOBER 15
- REPORTING PERIOD: OCTOBER 1 TO DECEMBER 31 - REPORT DUE JANUARY 15

CONTRACT TERMS: THIS CONTRACT WILL BE SUBJECT TO REVIEW THROUGHOUT ITS TERM. THE STATE WILL CONSIDER CANCELLATION UPON DISCOVERY THAT A VENDOR IS IN VIOLATION OF ANY PORTION OF THE AGREEMENT, INCLUDING AN INABILITY BY THE VENDOR TO PROVIDE THE PRODUCTS, SUPPORT, AND/OR SERVICE OFFERED IN THEIR RESPONSE.

VERMONT STATE COLLEGES: THIS CONTRACT IS ALSO AVAILABLE FOR USE BY THE UNIVERSITY OF VERMONT AND THE VERMONT STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON STATE COLLEGE, LYNDON STATE COLLEGE, COMMUNITY COLLEGE OF VERMONT, AND THE VERMONT TECHNICAL COLLEGE.

TOWNS AND SCHOOLS OF THE STATE OF VERMONT: AT THE BIDDER'S ELECTION POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF THE STATE MAY PARTICIPATE IN STATE CONTRACTS AT THE SAME PRICES, TERMS AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS OR INDEPENDENT COLLEGES AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY FOR THESE PAYMENTS.

AGENCIES & DEPARTMENTS ARE REQUESTED TO ADVISE THE PURCHASING AGENT AT ONCE OF THE FAILURE ON THE PART OF THE CONTRACTOR TO FULFILL ANY OF THE TERMS OR CONDITIONS OF THIS CONTRACT.

PLEASE REFER TO THE ASSIGNED CONTRACT NUMBER/PURCHASE ORDER # ON ALL CORRESPONDENCE, DELIVERY DOCUMENTS AND INVOICES.

THE VISA PURCHASING CARD MAY BE USED AS A FORM OF PAYMENT UNDER THIS CONTRACT.

EQUIPMENT WARRANTY: THE MANUFACTURER SHALL INCLUDE A WRITTEN WARRANTY FOR EACH PIECE OF EQUIPMENT AND SOFTWARE THAT THEY INTEND TO FURNISH. WARRANTEES ARE TO BE BASED ON COMMERCIAL USE. A MINIMUM OF ONE (1) YEAR COMMERCIAL USE WARRANTY IS REQUIRED.

PRICING ON ALL NEW PRODUCTS (TOPS AND BASES) ARE TO INCLUDE DELIVERY AND INSTALLATION. ANY BOXES, TAGS AND PACKING MATERIAL WILL BE REMOVED FROM THE PREMISES.

CONTRACTOR WILL RETROFIT AN EXISTING TOP TO THEIR SIT TO STAND BASE IN THE FIELD AT A RATE OF \$50/MAN/HOUR.

THE STATE EXPECTS THE PRICES TO HOLD FOR THE FIRST 24 MONTHS OF THE CONTRACT. THE DISCOUNT STRUCTURE WILL REMAIN THE SAME THROUGHOUT THE LIFE OF THE CONTRACT.

PRICING MUST BE A DISCOUNT OFF MANUFACTURER'S PUBLISHED PRICE LIST.

PROVIDE PROOF THAT THE PRODUCT LINE YOU ARE OFFERING MEET OR EXCEED ANSI/BIFMA REQUIREMENTS SPECIFIED.

CONTRACTOR MUST BE ABLE TO PROVIDE INSTALLATION SERVICES IN ALL LOCATIONS. UPON INSTALLATION OF PRODUCT, A DEMONSTRATION OF ADJUSTMENTS AND A DIAGRAM SHOWING AL LOCATION OF EACH ADJUSTMENT AND HOW EACH WORK MUST BE PROVIDED FOR EMPLOYEES RECEIVING THE NEW EQUIP. THIS IS TO BE DONE AT THE TIME OF THE INSTALLATION.

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ALL PARTS OF THE PRODUCTS ON THIS CONTRACT SHOULD BE EASILY ADJUSTABLE AND NEVER COMPROMISE STABILITY.

**CONTRACTOR CONTACT INFORMATION:**

DANA ALLEN  
PHONE 802-383-1752,  
FAX 802-658-6917  
EMAIL: DANA@EXTERUSFURNITURE.COM

**IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT:**

DEB LaROSE, PURCHASING AGENT,  
TELEPHONE: 802-828-4635,  
FAX: 802-828-2222  
E-MAIL: deb.larose@vermont.gov

CHANGE #1 - 08/15/2017 - THIS CHANGE ORDER IS ISSUED TO EXERCISE RENEWAL OPTION YEAR ONE THEREBY EXTENDING THE PERIOD OF PERFORMANCE UNDER THIS AGREEMENT FOR ONE YEAR TERM TO SEPTEMBER 1, 2018 AT THE SAME PRICES.

ALSO TO ADD TWO LINES (HI SPACE, INTELLASPACE INTELLVATE II) ITEMS TO THE CONTRACTS AS APPROVED BY RISK MANAGEMENT.

ATTACHMENT C: ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS FOR CONTRACTS AND GRANTS DATED JULY 1, 2016 SEE ATTACHED, WHICH SUPERSEDES ALL PRIOR VERSIONS OF ATTACHMENT C.

CONTRACTOR CERTIFIES UNDER THE PAINS AN PENALTIES OF PERJURY THAT AS OF THE DATE THIS CONTRACT AMENDMENT IS SIGNED CONTRACT IS IN GOOD STANDING WITH RESPECTS TO OR IN FULL COMPLIANCE WITH A PLAN TO PAY ANY AND ALL TAXES DUE THE STATE OF VERMONT.

ALL OTHER PRICES, TERMS AND CONDITIONS REMAIN THE SAME.

CHANGE #2 - 09/4/2018 - THIS CHANGE ORDER IS ISSUED TO EXERCISE RENEWAL OPTION YEAR TWO THEREBY EXTENDING THE PERIOD OF PERFORMANCE UNDER THIS AGREEMENT FOR ONE YEAR TERM TO SEPTEMBER 1, 2019 AT THE SAME PRICES.

TO ADD SYMMETRY LINE TO THE CONTRACTS AS APPROVED BY RISK MANAGEMENT.

ATTACHMENT C: ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS FOR CONTRACTS AND GRANTS DATED DECEMBER 15, 2017 SEE ATTACHED, WHICH SUPERSEDES ALL PRIOR VERSIONS OF ATTACHMENT C.

CONTRACTOR CERTIFIES UNDER THE PAINS AN PENALTIES OF PERJURY THAT AS OF THE DATE THIS CONTRACT AMENDMENT IS SIGNED CONTRACT IS IN GOOD STANDING WITH RESPECTS TO OR IN FULL COMPLIANCE WITH A PLAN TO PAY ANY AND ALL TAXES DUE THE STATE OF VERMONT.

ALL OTHER PRICES, TERMS AND CONDITIONS REMAIN THE SAME.

CHILD SUPPORT (APPLICABLE TO NATURAL PERSONS ONLY; NOT APPLICABLE TO CORPORATIONS, PARTNERSHIPS OR LLCs): CONTRACTOR IS UNDER NO OBLIGATION TO PAY CHILD SUPPORT OR IS IN GOOD STANDING WITH RESPECT TO OR IN FULL COMPLIANCE WITH A PLAN TO PAY ANY AND ALL CHILD SUPPORT PAYABLE UNDER A SUPPORT ORDER AS OF THE DATE OF THIS AMENDMENT.

CERTIFICATION REGARDING SUSPENSION OR DISBARMENT. CONTRACTOR CERTIFIES UNDER THE PAINS AND PENALTIES OF PERJURY THAT, AS OF THIS DATE THIS CONTRACT AMENDMENT IS SIGNED, NEITHER PARTY NO PARTY'S PRINCIPALS (OFFICERS, DIRECTORS, OWNERS, OR PARTNERS) ARE PRESENTLY DEBARRED, SUSPENDED, PROPOSED FOR DEBARMENT, DECLARED INELIGIBLE OR EXCLUDED FROM PARTICIPATION IN FEDERAL PROGRAMS, OR PROGRAMS SUPPORTED IN WHOLE OR IN PART BY FEDERAL FUNDS.

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**WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT**

By the STATE of VERMONT

By the CONTRACTOR

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Email: \_\_\_\_\_

Email: \_\_\_\_\_