

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
USA

# CONTRACT



**Vendor ID 0000112748**  
**Alderman's Motor Cars LLC**  
**DBA Alderman's Toyota**  
**33 Seward Rd**  
**Rutland VT 05701**  
**USA**

**Phone #: 802-776-6000**

<b>Contract ID</b> 000000000000000000021814	<b>Page</b> 1 of 12
<b>Contract Dates</b> 04/10/2012 to 04/10/2018	<b>Origin</b> CPS
<b>Description:</b> CPS - HYBRID VEHICLES - TOYOTA	<b>Contract Maximum</b> \$999,999.99
<b>Buyer Name</b> Smith, Steven D	<b>Buyer Phone</b> 828-4681
<b>Contract Status</b> Approved	

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
1		HYBRID COMPACT - MID SIZE AUTOMOBILES, SEDAN, HATCHBACK AND/OR WAGON, FRONT WHEEL DRIVE	EA	19,715.00000	0.00	0.00

- 1. TYPE Hybrid mid-size automobiles, front wheel drive, four door sedan with seating for 5.
- 2. WHEELBASE: minimum 100.4"
- 3. ENGINE: Approx. - 1.5 Liter, 4 Cylinder, Gas Hybrid, 99HP
- 4. TRANSMISSION: Automatic,
- 5. RADIATOR: Heavy Duty Option
- 6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
- 7. DRIVE TRAIN: 2 Wheel - Front
- 8. BRAKES: ABS
- 9. ELECTRICAL BATTERY: Minimum - 500 CCA  
ALTERNATOR: 95 AMP
- 10. AIR CONDITIONING: Manual
- 11. HEATER/DEFROSTER: Fresh Air Heater & Defroster. Largest BTU output option available
- 12. LIGHTS: Daytime Running
- 13. SAFETY FEATURES: Driver side air bags - 6 airbags
- 14. STEREO: AM/FM Radio
- 15. SEATS: Cloth: Front fully adjustable backrest with lumber support, rear 60/40 split seat
- 16. TILT STEERING AND SPEED CONTROL
- 17. COLD CLIMATE PACKAGE: Rear Window Defroster only
- 18. POWER WINDOWS
- 19. POWER DOOR LOCKS
- 20. REAR WINDOW DEFROSTER
- 21. FLOOR MATS (4) RUBBER
- 22. MUD FLAPS (4) INSTALLED - NOT AVAILABLE
- 23. FRONT LICENSE PLATE BRACKET INSTALLED
- 24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper
- 25. FOUR KEYS & TWO FOBS (2 keyless entry fobs if equipped) 2 Extras Included

MANUFACTURER: TOYOTA

MODEL: PRIUS C TWO

MODEL #1203

MODEL YEAR: 2018

BASE PRICE : \$19,715.00

PERCENTAGE OFF MSRP OPTIONS: 0%

ADDED OPTIONS: DEALER COST PLUS 3%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80.00/HOUR

COMBINED EPA - CITY/HIGHWAY/COMBINED 53/46/50

DELIVERY: 150 DAYS ARO

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<b>Contract ID</b> 000000000000000000021814	<b>Page</b> 2 of 12
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<b>Buyer Name</b> Smith, Steven D	<b>Buyer Phone</b> 828-4681
<b>Contract Status</b> Approved	

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
2		HYBRID COMPACT - MID SIZE AUTOMOBILES, SEDAN, HATCHBACK AND/OR WAGON, FRONT WHEEL DRIVE	EA	22,756.00000	0.00	0.00

1. TYPE: Hybrid mid-size automobiles, front wheel drive.  
Four door sedan with seating for 5.
2. WHEELBASE: Minimum 106" 106.3"
3. ENGINE: Approx. 1.3 Liter, 4 Cylinder, 110 HP Gas Hybrid 1.8L 4 cyl 134 HP
4. TRANSMISSION: Automatic Standard
5. RADIATOR: Heavy Duty Option Standard
6. ANTIFREEZE: 5 year/100,000 mile ~ protection to minus 35 degrees Fahrenheit Standard
7. DRIVE TRAIN: 2 Wheel Drive - Front Front Wheel Drive
8. BRAKES: ABS Standard
9. ELECTRICAL BATTERY: Minimum - 500 CCA Standard  
ALTERNATOR: 95 AMP Standard
10. AIR CONDITIONING: Manual Automated
11. HEATER/DEFROSTER: Fresh Air Heater & Defroster. Largest BTU output option available Standard
12. LIGHTS: Daytime Running Lamps Standard
13. SAFETY FEATURES: Driver Side Air Bags 6 Airbags Standard
14. STEREO: AM/FM Radio Standard  
Hands Free Phone Accessory Standard
15. SEATS: CLOTH, Front fully adjustable backrest & lumbar; Rear 60/40 split Seat Standard
16. TILT STEERING &: Standard  
SPEED CONTROL: Prius II adds: Cruise, Smart Key, Heated Mirrors, Tonneau Included
17. COLD CLIMATE PACKAGE: Engine Block Heater & Rear Window Defroster Window Defroster Only
18. POWER WINDOWS: Standard
19. POWER DOOR LOCKS Standard
20. REAR WINDOW DEFROSTER Standard
21. FLOOR MATS (4) RUBBER Included (\$99)
22. MUD FLAPS (4) INSTALLED - MFR STANDARD INCLUDED
23. FRONT LICENSE PLATE BRACKET INSTALLED Standard
24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper Standard

FOUR KEYS & TWO FOBS (2 keyless entry fobs if equipped) 2 Extras Included (\$814) EXTRA KEYS \$399.00 EACH

Manufacturer: Toyota

Model Year: 2018

Model: Prius II

Model #1223

Price: \$22,756.00

Added Options: Dealer cost plus 3%

EPA: City/Highway/Combined 51/48/50

3		HYBRID MID SIZE AUTOMOBILES, SEDAN, HATCHBACK AND/OR WAGON, FRONT WHEEL DRIVE	EA	25,311.00000	0.00	0.00
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1. TYPE: Hybrid mid-size automobiles, front wheel drive.  
Four door sedan with seating for 5.
2. WHEELBASE: Minimum 109" 109.3"
3. ENGINE: Approx. 2.4 Liter, 4 Cylinder, 145 HP Gas Hybrid 2.5L 4 cyl 200 HP
4. TRANSMISSION: Automatic Standard
5. RADIATOR: Heavy Duty Option Standard

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- 6. ANTIFREEZE: 5 year/100,000 mile ~ protection to minus 35 degrees Fahrenheit Standard
- 7. DRIVE TRAIN: 2 Wheel Drive - Front Front Wheel Drive
- 8. BRAKES: ABS Standard
- 9. ELECTRICAL BATTERY: Minimum - 500 CCA Standard  
ALTERNATOR: 95 AMP Standard
- 10. AIR CONDITIONING: Manual Automated
- 11. HEATER/DEFROSTER: Fresh Air Heater & Defroster. Largest BTU output option available Standard
- 12. LIGHTS: Daytime Running Lamps Standard
- 13. SAFETY FEATURES: Driver Side Air Bags 10 Airbags Standard
- 14. STEREO: AM/FM Radio Standard  
BLUETOOTH: Bluetooth Handsfree Phone Answering Standard
- 15. SEATS: CLOTH, Front fully adjustable backrest & lumbar; Rear 60/40 split Seat Standard
- 16. TILT STEERING & SPEED CONTROL Standard
- 17. COLD CLIMATE PACKAGE: Engine Block Heater & Rear Window Defroster Window Defroster Only
- 18. POWER WINDOWS: Standard
- 19. POWER DOOR LOCKS Standard
- 20. REAR WINDOW DEFROSTER Standard
- 21. FLOOR MATS (4) RUBBER Included (\$99)
- 22. MUD FLAPS (4) INSTALLED MFR STANDARD INCLUDED
- 23. FRONT LICENSE PLATE BRACKET INSTALLED Included
- 24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper Standard

FOUR KEYS & TWO FOBS (2 keyless entry fobs if equipped) 2 Extra Included (\$814) EXTRA KEYS \$399.00 EACH

Manufacturer: Toyota

Model Year: 2018

Model: Camry Hybrid

Model #2559

Price: \$25,311.00

Added Options: Dealer cost plus 3%

EPA: City/Highway/Combined 43/39/41

4		THIS VEHICLE IS NO LONGER AVAILABLE HYBRID MID SIZE AUTOMOBILES, SEDAN, HATCHBACK AND/OR WAGON, FRONT WHEEL DRIVE	EA	0.01000	0.00	0.00
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- 1. TYPE Hybrid mid-size automobiles, front wheel drive, four door sedan with seating for 5.
- 2. WHEELBASE: minimum 109.4"
- 3. ENGINE: Approx. - 1.8 Liter, 4 Cylinder, Gas Hybrid, 134 HP
- 4. TRANSMISSION: Automatic,
- 5. RADIATOR: Heavy Duty Option
- 6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
- 7. DRIVE TRAIN: 2 Wheel - Front
- 8. BRAKES: ABS
- 9. ELECTRICAL BATTERY: Minimum - 500 CCA  
ALTERNATOR: 95 AMP
- 10. AIR CONDITIONING: AUTOMATED
- 11. HEATER/DEFROSTER: Fresh Air Heater & Defroster. Largest BTU output option available
- 12. LIGHTS: Daytime Running
- 13. SAFETY FEATURES: Driver side air bags - 10 AIRBAGS
- 14. STEREO: AM/FM Radio

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<b>Contract Status</b> Approved	

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
15.	SEATS:	Cloth: Front fully adjustable backrest with lumber support, rear 60/40 split seat				
16.	TILT STEERING AND SPEED CONTROL					
17.	COLD CLIMATE PACKAGE:	Rear Window Defroster only				
18.	POWER WINDOWS					
19.	POWER DOOR LOCKS					
20.	REAR WINDOW DEFROSTER					
21.	FLOOR MATS (4) RUBBER					
22.	MUD FLAPS (4) INSTALLED					
23.	FRONT LICENSE PLATE BRACKET INSTALLED					
24.	WARRANTY:	Minimum of 36 months/36,000 miles bumper to bumper				
25.	FOUR KEYS & TWO FOBS (2 keyless entry fobs if equipped)	2 Extras Included				
MANUFACTURER: TOYOTA						
MODEL: PRIUS V TWO						
MODEL #1243						
MODEL YEAR: 2017						
BASE PRICE : \$24,665.00						
PERCENTAGE OFF MSRP OPTIONS: 0%						
ADD OPTIONS: DEALER COST PLUS 3%						
LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80.00/HOUR						
COMBINED EPA - CITY/HIGHWAY/COMBINED 44/40/42						
DELIVERY: 150 DAYS ARO						
5		HYBRID SPORT UTILITY VEHICLE OR CROSSOVER ALLWHEELDRIVE	EA	33,652.00000	0.00	0.00
1. TYPE Hybrid Sport Utility Vehicle or Crossover, seating for five..						
2. WHEELBASE: minimum 109.8"						
3. ENGINE: 3.5 Liter, 6 Cylinder, Gas Hybrid, 280 HP						
4. TRANSMISSION: 5 speed sequential						
5. RADIATOR: Heavy Duty Option						
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit						
7. DRIVE TRAIN: All Wheel Drive						
8. BRAKES: ABS (4 wheel - front and rear discs)						
9. CAPACITIES: GVWR Minimum 6150 lbs. PAYLOAD Minimum 1427 (3500 lbs tow)						
10. SUSPENSION: SPRINGS & AXLES - To Conform to GVW rating SHOCK ABSORBERS - Not applicable						
11. TIRES & WHEELS: TIRES - Five all terrain radials, conform to GVS rating. same size & Ply JACK - Stand jack and lug wrench for model bid						
12. ELECTRICAL BATTERY: Minimum - 500 CCA ALTERNATOR: 95 AMP						
13. AIR CONDITIONING: Manual						
14. HEATER/DEFROSTER: Fresh Air Heater & Defroster. Largest BTU output option available						
15. LIGHTS: Daytime Running						
16. SAFETY FEATURES: Driver & Passenger side air bags						
17. STEREO: AM/FM Radio						
18. SEATS: Cloth: Front fully adjustable backrest with lumber support, bucket, rear 60/40 split seat,						
19. TILT STEERING AND SPEED CONTROL						

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- 20. COLD CLIMATE PACKAGE: Rear Window Defroster only
- 21. POWER WINDOWS
- 22. POWER DOOR LOCKS
- 23. POWER STEERING
- 24. REAR WINDOW DEFROSTER
- 25. FLOOR MATS (4) RUBBER
- 26. MUD FLAPS (4) INSTALLED
- 27. FRONT LICENSE PLATE BRACKET INSTALLED
- 28. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper
- TOWING PACKAGE: Hybrid tow prep package 3500 max.
- TOWING HITCH: Not included (\$299.00)
- FOUR KEYS & TWO FOBS (2 keyless entry fobs if equipped) 2 Extras Included

MANUFACTURER: TOYOTA

MODEL: HIGHLANDER LE HYBRID AWD

MODEL #6964

MODEL YEAR: 2018

BASE PRICE : \$33,652.00

PERCENTAGE OFF MSRP OPTIONS: 0%

ADD OPTIONS: DEALER COST PLUS 3%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80.00/HOUR

COMBINED EPA - CITY/HIGHWAY/COMBINED 28/28/28

DELIVERY: 150 DAYS ARO

6		PLUG-IN GAS ELECTRIC HYBRID	EA	24,259.00000	0.00	0.00
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- 1. TYPE: Hybrid mid-size automobiles, front wheel drive.  
Four door sedan with seating for 5.
- 2. WHEELBASE: Minimum 106" 106.3"
- 3. ENGINE: Approx. 1.3 Liter, 4 Cylinder, 110 HP Gas Hybrid 1.8L 4 cyl 134 HP
- 4. TRANSMISSION: Automatic Standard
- 5. RADIATOR: Heavy Duty Option Standard
- 6. ANTIFREEZE: 5 year/100,000 mile - protection to minus 35 degrees Fahrenheit Standard
- 7. DRIVE TRAIN: 2 Wheel Drive - Front Front Wheel Drive
- 8. BRAKES: ABS Standard
- 9. ELECTRICAL BATTERY: Minimum - 500 CCA Standard  
ALTERNATOR: 95 AMP Standard
- 10. AIR CONDITIONING: Manual Automated
- 11. HEATER/DEFROSTER: Fresh Air Heater & Defroster. Largest BTU output option available Standard
- 12. LIGHTS: Daytime Running Lamps Standard
- 13. SAFETY FEATURES: Driver Side Air Bags 6 Airbags Standard
- 14. STEREO: AM/FM Radio Standard  
BLUETOOTH: Bluetooth Handsfree Phone Standard
- 15. SEATS: CLOTH, Front fully adjustable backrest & lumbar; Rear 60/40 split Seat Standard
- 16. TILT STEERING &: Standard  
SPEED CONTROL: Standard
- 17. COLD CLIMATE PACKAGE: Engine Block Heater & Rear Window Defroster Window Defroster Only
- 18. POWER WINDOWS: Standard
- 19. POWER DOOR LOCKS Standard
- 20. REAR WINDOW DEFROSTER Standard

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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21. FLOOR MATS (4) RUBBER Included (\$99)  
22. MUD FLAPS (4) INSTALLED NOT Available  
23. FRONT LICENSE PLATE BRACKET INSTALLED - Standard  
24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper - Standard  
.  
FOUR KEYS & TWO FOBS (2 keyless entry fobs if equipped) 2 Extras Included (\$814)  
.  
PLUG IN Gas Electric Hybrid with 10-15 mile Electric range (3 hour charge time at 120v)  
.  
Manufacturer: Toyota  
  
Model Year: 2017  
.  
Model: Prius Plug In  
.  
Model #1235  
.  
Bid Price: \$24,259.00  
.  
Added Options: Dealer cost plus 3%  
.  
EPA: Electric & Hybrid Ratings 95 & 50  
.  
Vendor: Alderman's Toyota, 33 Seward Rd, Rutland, VT 05701 (802) 776-6000 Contact: Neil Carlson

7		HYBRID FULL SIZE - FRONT WHEEL DRIVE 4 DOOR SEDAN	EA	32,731.00000	0.00	0.00
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1. TYPE: Hybrid full size automobiles, front wheel drive, 4 door sedan & seating for 5.  
2. WHEELBASE: 111.0"  
3. ENGINE: Hybrid Gas Electric Hybrid - 2.5L 4 cyl gas & 200 hp (combined)  
4. TRANSMISSION: Minimum - Automatic, 4 speed with overdrive CVT Standard  
5. RADIATOR: Heavy Duty Option Standard  
ANTIFREEZE: 5 year/100,000 mile protection to minus 35 degrees Fahrenheit Standard  
6. DRIVE TRAIN: Front Wheel Drive  
7. AIR CONDITIONING: Manual Automated is Standard  
8. HEATER/DEFROSTER: Fresh Air Heater & Defroster. Largest BTU output available Standard  
9. COLD CLIMATE PACKAGE: Engine Block Heater & Rear Window Defroster Window Defroster only  
10. LIGHTS: Daytime Running Standard  
11. SAFETY FEATURES: Driver Side Air Bags 10 airbags Standard  
12. POWER Door Locks, Mirrors and Windows Standard  
13. POWER STEERING : Standard  
14. REMOTE KEYLESS ENTRY Standard  
15. SEATS: Cloth - bucket ~ fully adjustable backrest & lumbar support  
16. SPEED CONTROL Cruise Control Standard  
17. STEREO: AM/FM Radio w/ Compact Disc Standard  
BLUETOOTH: Bluetooth Handsfree Phone Standard  
18. TILT STEERING Standard  
19. FLOOR MATS (4) RUBBER Included  
20. MUD FLAPS (4) INSTALLED NOT Available  
21. FRONT LICENSE PLATE BRACKET INSTALLED Included  
22. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper - Standard  
FOUR KEYS & TWO FOBS (2 fobs if equipped) 2 Extra Smart Keys Included

Manufacturer: Toyota  
Model Year: 2018  
Model: Avalon XLE PLUS  
Model # 3506

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Price: \$32,731.00

Added Options: Dealer cost plus 3%

EPA: City/Highway/Combined 40/39/40

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80.00/HOUR

DELIVERY: 150 DAYS ARO

8		HYBRID SPORT UTILITY VEHICLE OR CROSSOVER ALL WHEEL DRIVE/FOUR WHEEL DRIVE THIS VEHICLE IS NO LONGER AVAILABLE	EA	0.01000	0.00	0.00
9		HYBRID COMPACT OR CROSSOVER UTILITY VEHICLE ALL WHEEL DRIVE/FOUR WHEEL DRIVE	EA	25,501.00000	0.00	0.00

DETAILED SPECIFICATION  
HYBRID COMPACT OR CROSSOVER UTILITY VEHICLE  
ALL WHEEL OR FOUR WHEEL DRIVE  
February 2016

1. TYPE: Compact utility vehicle, all wheel or four wheel drive. 4 door, seating for five.
  2. WHEELBASE: Minimum 103" 104.7"
  3. ENGINE: Approx. Minimum 2.4 Liter, 4 Cylinder, 87 Octane gas Hybrid 2.5L
  4. TRANSMISSION: Automatic, Minimum 4 speed, CVT acceptable CVT
  5. CAPCITIES: i) Minimum GVWR 4,450 lbs 4,960 lbs  
ii) Minimum Curb 3,300 lbs 3,925 lbs
  6. COOLING SYSTEM: Manufacturer Standard Standard
  7. DRIVE TRAIN: All Wheel Drive or Four Wheel Drive All Wheel Drive
  8. BRAKES: Four wheel, electronically controlled, anti-lock brakes (ABS) Standard
  9. ELECTRICAL: Standard OEM battery, 12V DC front power outlet Standard
  10. HEATING / COOLING: Factory installed heating & AC. Rear Window Defogger Standard
  11. BODY / CAB: Four door, fully enclosed SUV type, manufacturer's hatch or gate Standard
  12. TIRES: OEM tubeless all-season radial tires balanced on OEM rim Standard
  13. AIR BAGS: Manufacturer standard Air Bag package Standard
  14. STABILITY/TRACTION CONTROL: When available as manufacturer option Standard
  15. SEATS: Upholstery Cloth, high bucket seats, 2nd row bench or split & head restraints
  16. SPEED CONTROL: Speed / Cruise Control, factory installed Standard
  17. STEERING: Power steering & Tilt steering wheel Standard
  18. STEREO: AM/FM Radio (Includes Handsfree Bluetooth for Phone) Standard
  19. FLOOR MATS: Manufacturer standard, Front & rear [63] Included (\$75)
  20. WINDSHIELD WIPERS: Variable Speed including Intermittent Standard
  21. MUD FLAPS Manufacturer standard front & rear if factory option [MF] Included (\$80)
  22. LICENSE PLATE Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Included (\$10)
  23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper Standard
- KEYS & FOBS 2 Smart Keys Standard Extra Keys Cost (\$399) each  
VEHICLE FYI Tow 1,750 lbs, receiver not included Receiver is (\$325) Extra  
XLE trim adds: Sun Roof, Alloy Wheels, Climate Control, XM radio

Manufacturer: Toyota  
Model Year: 2018  
Model: Rav4 HYBRID LE AWD  
Model # 4435  
Price: \$25,501.00  
Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 34/31/33

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**Phone #: 802-776-6000**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
10		HYBRID MID SIZE AUTOMOBILES, SEDAN, HATCHBACK AND/OR WAGON, FRONT WHEEL DRIVE	EA	23,167.00000	0.00	0.00

Lithium-ion battery replaces Nickel-Metal Hydride, NO spare tire

1. TYPE: Compact Sedan Liftback, Front Wheel Drive. Four door, seating for five.
2. WHEELBASE: Minimum 104" 106.3"
- ENGINE: Approx. Minimum 1.8 Liter, 4 Cylinder, 87 Octane Gas Hybrid
4. TRANSMISSION: Automatic, Minimum 4 speed, CVT acceptable CVT
5. COOLING SYSTEM: Manufacturer Standard Standard
6. DRIVE TRAIN: Front Wheel Drive Standard
7. BRAKES: Four wheel, electronically controlled, anti-lock brakes (ABS) Standard
8. ELECTRICAL: Standard OEM battery, 12V DC front power outlet Standard
9. HEATING / COOLING: Factory installed heating & AC. Rear Window Defogger Standard
10. BODY / CAB: 4 door sedan, separate locking trunk, not EPA SUV/Crossover Liftback, No trunk
11. TIRES: OEM tubeless all-season radial tires balanced on OEM rim Standard
12. AIR BAGS: Manufacturer standard Air Bag package Standard
13. STABILITY/TRACTION CONTROL: When available as manufacturer option Standard
14. SEATS: Upholstery Cloth Standard
15. SPEED CONTROL: Speed / Cruise Control, factory installed Standard
16. STEERING: Power steering & Tilt steering wheel Standard
17. STEREO: AM/FM Radio Standard
- BLUETOOTH: Handsfree Bluetooth for Phone Standard
18. FLOOR MATS: Manufacturer standard, Front & rear Included (\$99)
19. WINDSHIELD WIPERS: Variable Speed including Intermittent Standard
20. MUD FLAPS Manufacturer standard front & rear if factory option Not Available
21. LICENSE PLATE Front bracket, not to obscure (Sticker, "VT", "Green Mtn") Included (\$10)
22. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper Standard
- KEYS & FOBS 2 Smart Keys standard Extra Keys Cost (\$399) each

Manufacturer: Toyota  
Model Year: 2018  
Model: Prius Trim II ECO  
Model # 1224  
Price: \$23,167  
Added Options: Dealer cost plus 3% EPA: City/Highway/Combined 58/53/56

## CONTRACT TERMS AND ADDITIONAL INFORMATION

THIS CONTRACT IS ISSUED IN ACCORDANCE WITH THE STATE OF VERMONT RFP FOR 2012 MODEL YEAR HYBRID VEHICLES ISSUED FEBRUARY 13, 2012 AND VENDOR'S RESPONSE DATED FEBRUARY 27, 2012.

STATE OF VERMONT ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS DATED JANUARY 10, 2011 AND ATTACHMENT D: COMMODITY PURCHASES TERMS AND CONDITIONS DATED NOVEMBER 10, 2010 ARE ATTACHED AND INCORPORATED AS PART OF THIS ORDER.

SCOPE: TO PROVIDE 2012 MODEL YEAR HYBRID VEHICLES, PLUG-IN GAS ELECTRIC HYBRID AND SUBSEQUENT MODEL YEAR VEHICLES THROUGH THE TERM OF THE CONTRACT.

CONTRACT TERM: THE INITIAL CONTRACT PERIOD WILL BE 48 MONTHS WITH OPTION TO RENEW FOR TWO (2) ADDITIONAL ONE YEAR PERIODS.

TITLES: ALL TITLES WILL BE WRITTEN TO THE REQUESTING DEPARTMENT. ALL STATE OWNED VEHICLES WILL INDICATE THE FIRST LIEN HOLDER AS THE STATE OF VERMONT, BUILDINGS AND GENERAL SERVICES, 103 SOUTH MAIN STREET, WATERBURY, VT 05676

ALL COMPONENTS, BRAKE LININGS, CLUTCH DISKS, ETC WILL BE MANUFACTURED WITH ASBESTOS FREE MATERIAL.



# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
USA

# CONTRACT



**Vendor ID 0000112748**  
**Alderman's Motor Cars LLC**  
**DBA Alderman's Toyota**  
**33 Seward Rd**  
**Rutland VT 05701**  
**USA**

**Phone #: 802-776-6000**

<b>Contract ID</b> 000000000000000000021814	<b>Page</b> 9 of 12
<b>Contract Dates</b> 04/10/2012 to 04/10/2018	<b>Origin</b> CPS
<b>Description:</b> CPS - HYBRID VEHICLES - TOYOTA	<b>Contract Maximum</b> \$999,999.99
<b>Buyer Name</b> Smith, Steven D	<b>Buyer Phone</b> 828-4681
<b>Contract Status</b> Approved	

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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AT THE TIME OF DELIVERY, ALL VEHICLES MUST MEET THE FOLLOWING CONDITIONS:

1. CONFORM AND BE EQUIPPED TO MEET THE REQUIREMENTS OF THE VERMONT DEPARTMENT OF MOTOR VEHICLES.
2. MEET CALIFORNIA EMISSIONS STANDARDS
3. BE COMPLETELY VERMONT STATE INSPECTED AND SERVICED BY VENDOR INCLUDING:
  - a. STEERING GEOMETRY
  - b. BALANCING OF ALL WHEELS AND TIRES
4. HAVE A MINIMUM OF 1/2 TANK OF FUEL REGISTERED ON THE FUEL GAUGE.
5. INCLUDE 4 SETS OF PROGRAMMED WORKING MANUFACTURER'S KEYS AND 2 FOBS, IF AVAILABLE. VENDOR'S VEHICLE BASE BID PRICE MUST INCLUDE THE COST FOR THESE KEYS AND FOBS.
6. ALL NECESSARY PAPERWORK REQUIRED TO REGISTER VEHICLE
7. BE ELIGIBLE TO BE REGISTERED IN VERMONT
8. COMPLY WITH THE STATE OF VERMONT WHEEL WEIGHT STATUTE:  
<http://www.leg.state.vt.us/statutes/fullsection.cfm?Title=09&Chapter=063&Section=02470h>
9. ALL VEHICLES OFFERED BY THE CONTRACTOR MUST BE NEW; SHALL NOT BE USED, REBUILT, REFURBISHED AND SHALL NOT HAVE BEEN DEMONSTRATION VEHICLES. INITIAL DELIVERY OF THE VEHICLES SHALL NOT EXCEED 200 MILES ON THE ODOMETER WITHOUT PRIOR APPROVAL FROM THE ORDERING ENTITY.

**PENALTIES:**

THE FOLLOWING PENALTIES WILL APPLY FOR EACH VEHICLE DELIVERED THAT DO NOT MEET CONDITIONS 3, 4, & 5 ABOVE:

CONDITION #3: VEHICLE IS NOT VT STATE INSPECTED AT TIME OF DELIVERY: \$50.00 FOR THE INSPECTION & \$75.00 LABOR = \$125.00 PER VEHICLE.

CONDITION #4: VEHICLE NOT DELIVERED WITH A MINIMUM 1/2 TANK OF FUEL; ACTUAL COST OF FUEL PLUS \$25.00 LABOR TO BRING THE TANK TO HALF FULL, PER VEHICLE.

CONDITION #5: KEYS: ACTUAL COST TO PURCHASE KEYS AT THE LOCATION OF CUSTOMER'S CHOICE + \$25.00 LABOR PER VEHICLE.

THE TOTAL AMOUNT FOR ANY OF THESE PENALTIES WHERE APPLICABLE WILL BE DEDUCTED FROM THE INVOICE AMOUNT.

VENDOR IS TO PROVIDE ORDER ACKNOWLEDGEMENT TO "INVOICE TO" ADDRESS OR AN ADDRESS DETERMINED BY THE ORDERING PARTIES.

ALL STATE OWNED VEHICLES MUST BE DELIVERED TO ONE OF THE THREE LOCATIONS:  
FLEET MANAGEMENT SERVICES - 103 SOUTH MAIN STREET, WATERBURY, VT 05676 - FOR ALL NON PUBLIC SAFETY AND VTRANS PURCHASES.

DEPARTMENT PUBLIC SAFETY - 394 HEGEMAN AVENUE, COLCHESTER, VT 05446 - FOR ALL PUBLIC SAFETY VEHICLES.

AGENCY OF TRANSPORTATION - 1756 US ROUTE 302, BERLIN, VT 05633 - FOR ALL VTRANS VEHICLES.

AVAILABILITY: VEHICLES SHALL BE AVAILABLE CONTINGENT UPON MANUFACTURER'S AVAILABILITY.

PRICING: ALL PRICING MUST REMAIN IN EFFECT FOR THE ENTIRE MODEL YEAR PRODUCTION. CONTRACTORS MAY SUBMIT PRICING FOR THE NEXT MODEL YEAR VEHICLES AS THEY BECOME AVAILABLE. PRICING MUST BE BASED ON A MANUFACTURER'S PERCENTAGE INCREASE OR DECREASE AND THE CONTRACTOR CANNOT INCORPORATE ADDITIONAL PRICING OVER AND ABOVE THE MANUFACTURER'S INCREASE. A LETTER FROM THE MANUFACTURER INDICATING THE PERCENTAGE INCREASE OR DECREASE MUST

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# CONTRACT



**Vendor ID 0000112748**  
**Alderman's Motor Cars LLC**  
**DBA Alderman's Toyota**  
**33 Seward Rd**  
**Rutland VT 05701**  
**USA**

**Phone #: 802-776-6000**

<b>Contract ID</b> 000000000000000000021814	<b>Page</b> 10 of 12	
<b>Contract Dates</b> 04/10/2012 to 04/10/2018	<b>Origin</b> CPS	
<b>Description:</b> CPS - HYBRID VEHICLES - TOYOTA	<b>Contract Maximum</b> \$999,999.99	
<b>Buyer Name</b> Smith, Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

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ACCOMPANY THE REQUEST BY THE CONTRACTOR.

TERMS: NET 30 DAYS

QUANTITY: THE ANNUAL VALUE AND QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE; ACTUAL PURCHASES MAY BE HIGHER OR LOWER DEPENDING ON THE STATE'S NEEDS. THE CONTRACT MAXIMUM IS NOT REFLECTIVE OF ACTUAL USAGE.

DELIVERY: RESPONSIBILITY FOR PRODUCT DELIVERY REMAINS WITH THE CONTRACTOR UNTIL THE PRODUCT IS PROPERLY DELIVERED AND SIGNED FOR IN ACCORDANCE WITH THE OFFICE OF PURCHASING & CONTRACTING TERMS AND CONDITIONS. SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICES, WITHOUT EXTRA CHARGE FOR PACKING CASES OR OTHER CONTAINERS. SUCH CONTAINERS WILL REMAIN THE PROPERTY OF THE STATE UNLESS OTHERWISE STATED. DELIVERED GOODS THAT DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

PRICING: ALL PRICING INCLUDES F.O.B. DELIVERY TO THE ORDERING FACILITY. NO REQUEST FOR EXTRA DELIVERY COST WILL BE HONORED. ALL EQUIPMENT SHALL BE DELIVERED ASSEMBLED, SERVICED, OILED, AND READY FOR IMMEDIATE USE, UNLESS OTHERWISE REQUESTED BY THE PURCHASING AGENCY.

QUALITY: ALL PRODUCTS PROVIDED UNDER THESE AGREEMENTS WILL BE NEW AND UNUSED, UNLESS OTHERWISE STATED. FACTORY SECONDS OR REMANUFACTURED PRODUCTS WILL NOT BE ACCEPTED UNLESS SPECIFICALLY REQUESTED BY THE PURCHASING AGENCY. ALL PRODUCTS PROVIDED BY THE CONTRACTOR MUST MEET ALL FEDERAL, STATE, AND LOCAL STANDARDS FOR QUALITY AND SAFETY REQUIREMENTS. PRODUCTS NOT MEETING THESE STANDARDS WILL BE DEEMED UNACCEPTABLE AND RETURNED TO THE CONTRACTOR FOR CREDIT AT NO CHARGE TO THE STATE.

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR ON THE VENDOR'S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES AND SHALL SPECIFY THE ADDRESS TO WHICH PAYMENTS WILL BE SENT.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT, OR ANY PORTION THEREOF, IF, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR ARE NOT CONSISTENT WITH THE TERMS OF THE CONTRACT

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

CONTRACT TERMS: THIS CONTRACT WILL BE SUBJECT TO REVIEW THROUGHOUT ITS TERM. THE STATE WILL CONSIDER CANCELLATION UPON DISCOVERY THAT A VENDOR IS IN VIOLATION OF ANY PORTION OF THE AGREEMENT, INCLUDING AN INABILITY BY THE VENDOR TO PROVIDE THE PRODUCTS, SUPPORT, AND/OR SERVICE OFFERED IN THEIR RESPONSE.

VERMONT STATE COLLEGES: THIS CONTRACT IS ALSO AVAILABLE FOR USE BY THE UNIVERSITY OF VERMONT AND THE VERMONT STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON STATE COLLEGE, LYNDON STATE COLLEGE, COMMUNITY COLLEGE OF VERMONT, AND THE VERMONT TECHNICAL COLLEGE.

TOWNS AND SCHOOLS OF THE STATE OF VERMONT: POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF THE STATE MAY PARTICIPATE IN STATE CONTRACTS AT THE SAME PRICES, TERMS AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS OR INDEPENDENT COLLEGES AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY FOR THESE PAYMENTS.

CUSTOMER SATISFACTION SURVEY: TO HELP US UNDERSTAND HOW WE CAN BETTER SERVE YOU, WE ARE INTERESTED IN RECEIVING YOUR COMMENTS REGARDING THE QUALITY OF SERVICE YOU RECEIVED IN YOUR MOST RECENT INTERACTION WITH THE DEPARTMENT OF BUILDINGS & GENERAL SERVICES (BGS). PLEASE COMPLETE THE ON-LINE CUSTOMER COMMENT FORM AT: [http://www.bgs.state.vt.us/forms/bgs\\_surveys/index.php?type=customer&action=customer](http://www.bgs.state.vt.us/forms/bgs_surveys/index.php?type=customer&action=customer)

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**CONTRACT**



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<b>Contract Dates</b> 04/10/2012 to 04/10/2018	<b>Origin</b> CPS
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<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681
<b>Contract Status</b> Approved	

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
EQUIPMENT WARRANTY: THE MANUFACTURER SHALL INCLUDE WITH A WRITTEN WARRANTY FOR EACH VEHICLE THAT THEY FURNISH. WARRANTEES ARE TO BE BASED ON COMMERCIAL USE.						

VENDOR CONTACT INFORMATION: NEIL CARLSON, TELEPHONE 802-776-6000, FAX 802-775-5400, EMAIL: neil.carlson@aldermansvt.com

IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT:  
STEVE SMITH  
PURCHASING AGENT  
802-828-4681  
FAX 802-828-2222  
Steven.smith@Vermont.gov

\*\*\*\*\*NOTICE OF CHANGE\*\*\*\*\*

THE FOLLOWING CHANGES OCCURRED TO THIS CONTRACT AMENDMENT #01:

- 1). 2013 MODEL YEAR VEHICLES ARE INCORPORATED INTO THIS CONTRACT.
- 2). LINE ITEM #7 (TOYOTA AVALON HYBRID) IS INCORPORATED INTO THE CONTRACT.

\*\*\*\*\*NOTICE OF CHANGE\*\*\*\*\*

THE FOLLOWING CHANGES OCCURRED TO THIS CONTRACT AMENDMENT #02:

- 1). CONTRACT EXTENDED FOR A ONE YEAR PERIOD TO APRIL 10, 2017.
- 2). NEW MODEL YEAR VEHICLES INCORPORATED INTO THE CONTRACT.

DECEMBER 16, 2016

THE FOLLOWING CHANGES OCCURRED TO THIS CONTRACT AMENDMENT #03:

- 1). CONTRACT EXTENDED FOR A ONE YEAR PERIOD TO APRIL 10, 2018.
- 2). 2017 MODEL YEAR VEHICLES INCORPORATED INTO THE CONTRACT.

\*\*\*\*\*NOTICE OF CHANGE\*\*\*\*\*

NOVEMBER 27, 2017

THE FOLLOWING CHANGES OCCURRED TO THIS CONTRACT AMENDMENT #04:

- 1). 2018 MODEL YEAR VEHICLES ARE INCORPORATED INTO THE CONTRACT.

ALL OTHER PRICES, TERMS AND CONDITIONS REMAIN THE SAME.

ATTACHMENT C: ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS FOR CONTRACTS AND GRANTS DATED JULY 1, 2016 SEE ATTACHED, WHICH SUPERSEDES ALL PRIOR VERSIONS OF ATTACHMENT C.

CONTRACTOR CERTIFIES UNDER THE PAINS AND PENALTIES OF PERJURY THAT, AS OF THE DATE THIS CONTRACT AMENDMENT IS SIGNED, CONTRACTOR IS IN GOOD STANDING WITH RESPECT TO, OR IN FULL COMPLIANCE WITH A PLAN TO PAY ANY AND ALL TAXES DUE THE STATE OF VERMONT

CERTIFICATION REGARDING SUSPENSION OR DEBARMENT. CONTRACTOR CERTIFIES UNDER THE PAINS AND PENALTIES OF PERJURY THAT, AS OF THIS DATE THIS CONTRACT AMENDMENT IS SIGNED, NEITHER PARTY NO PARTY'S PRINCIPALS (OFFICERS, DIRECTORS, OWNERS, OR PARTNERS) ARE PRESENTLY DEBARRED, SUSPENDED, PROPOSED FOR DEBARMENT, DECLARED INELIGIBLE OR EXCLUDED FROM PARTICIPATION IN FEDERAL PROGRAMS, OR PROGRAMS SUPPORTED IN WHOLE OR IN PART BY FEDERAL FUNDS.

PARTY FURTHER CERTIFIES UNDER PAINS AND PENALTIES OF PERJURY THAT, AS OF THE DATE THIS AGREEMENT IS SIGNED, PARTY IS NOT PRESENTLY DEBARRED, SUSPENDED, NOR NAMED ON THE STATE'S DEBARMENT LIST AT: [HTTP://BGS.VERMONT.GOV/PURCHASING/DEBARMENT](http://BGS.VERMONT.GOV/PURCHASING/DEBARMENT) .

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CHILD SUPPORT (APPLICABLE TO NATURAL PERSONS ONLY; NOT APPLICABLE TO CORPORATIONS, PARTNERSHIPS OR LLCs):  
CONTRACTOR IS UNDER NO OBLIGATION TO PAY CHILD SUPPORT OR IS IN GOOD STANDING WITH RESPECT TO OR IN FULL  
COMPLIANCE WITH A PLAN TO PAY ANY AND ALL CHILD SUPPORT PAYABLE UNDER A SUPPORT ORDER AS OF THE DATE OF THIS  
AMENDMENT.

**WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT**

**By the STATE of VERMONT**

**By the CONTRACTOR**

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Email: \_\_\_\_\_

Email: \_\_\_\_\_