

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
109 State St
Montpelier VT 05609-3001
USA

CONTRACT



Vendor ID 0000003801
Formula Ford
PO Box 307
Montpelier VT 05601
USA

Contract ID 00000000000000000000000030323		Page 1 of 46	
Contract Dates 10/09/2015 to 10/09/2019		Origin CPS	
Description: CPS-MODEL YEAR VEHICLES FORD		Contract Maximum \$9,999,999.99	
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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1		FULL SIZE SEDAN, ALL-WHEEL DRIVE (C-1.2)	EA	25,663.00000	0.00	0.00
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1. TYPE: Full-Size Sedan, all-wheel drive. Four door with seating for five.
2. WHEELBASE: Minimum of 110 in.
3. ENGINE: Approx. minimum 3.5 liter, 6 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed. Vehicles equipped with a continuously variable transmission will be acceptable.
5. COOLING SYSTEM: Manufacturer standard
6. DRIVE TRAIN: All-wheel Drive
7. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
8. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
9. HEATING / COOLING: Factory installed heating and air conditioning system; rear window defogger
10. BODY/CAB: Four door sedan body style with a center post and locking trunk. Vehicles classified as sport utility and/or crossover type vehicles by the EPA will not be acceptable.
11. TIRES: OEM standard tubeless type radial tires mounted on OEM approved rim. All tires shall be all-season tread design. All tires and wheels shall be properly balanced.
12. AIR BAGS: Manufacturer standard air bag package
13. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
14. SEATS: Upholstery Cloth
15. SPEED CONTROL: Speed/cruise control, factory installed
16. STEERING: Power steering and tilt steering wheel
17. STEREO: AM/FM Radio
18. FLOOR MATS: Manufacturer standard, front and rear
19. WINDSHIELD WIPERS: Variable speed including intermittent
20. MUD FLAPS: Manufacturer standard, front and rear, when available as a factory option
21. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
22. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: TAURUS

Model #:P2H

Model year: 2018

Base price: \$25,663.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

2		THIS VEHICLE IS NO LONGER AVAILABLE MID SIZE HATCHBACK, FRONT WHEEL DRIVE (C-2.3)	EA	0.01000	0.00	0.00
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3		COMPACT SEDAN, FRONT WHEEL DRIVE (C-3.1)	EA	16,822.00000	0.00	0.00
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DETAILED SPECIFICATION
(C-3.1)
COMPACT SEDAN
FRONT WHEEL DRIVE
September 8, 2015

1. TYPE: Compact Sedan, front wheel drive. Four door with seating for four.
2. WHEELBASE: Minimum of 104 in.

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Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- 3. ENGINE: Approx. minimum 1.8 liter; 4 cylinder; regular unleaded 87 octane gasoline
- 4. TRANSMISSION: Automatic, min. 4 speed. Vehicles equipped with a continuously variable transmission will be acceptable.
- 5. COOLING SYSTEM: Manufacturer standard
- 6. DRIVE TRAIN: Front Wheel Drive
- 7. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 8. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 9. HEATING / COOLING: Factory installed heating and air conditioning system; rear window defogger
- 10. BODY/CAB: Four door sedan with separate locking trunk. Vehicles classified as sport utility and/or crossover type vehicles by the EPA will not be acceptable.
- 11. TIRES: OEM standard tubeless type radial tires mounted on OEM approved rim. All tires shall be all-season tread design. All tires and wheels shall be properly balanced.
- 12. AIR BAGS: Manufacturer standard air bag package
- 13. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 14. SEATS: Upholstery Cloth
- 15. SPEED CONTROL: Speed/cruise control, factory installed
- 16. STEERING: Power steering and tilt steering wheel
- 17. STEREO: AM/FM Radio
- 18. FLOOR MATS: Manufacturer standard, front and rear
- 19. WINDSHIELD WIPERS: Variable speed including intermittent
- 20. MUD FLAPS: Manufacturer standard, front and rear, when available as a factory option
- 21. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 22. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: Ford

Model: Focus

Model #: P3F

Model year: 2018

Base price: \$16,822.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

4		1/2 TON PICKUP TRUCK, TWO WHEEL DRIVE - REGULAR CAB (T-2.2)	EA	20,705.00000	0.00	0.00
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- 1. TYPE: 1/2 Ton Pickup truck, regular cab, with 6-1/2 foot style side body
- 2. WHEELBASE: As required for body selected
- 3. ENGINE: Approx. minimum 3.5 liter, 6 cylinder; regular unleaded 87 octane gasoline
- 4. TRANSMISSION: Automatic, min. 4 speed
- 5. COOLING SYSTEM: Manufacturer standard
- 6. DRIVE TRAIN: 2-wheel drive
- 7. AXLE: Limited slip or electronic locking
- 8. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 9. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 10. HEATING / COOLING: Factory installed heating and air conditioning system
- 11. BODY/CAB: Truck bed length APPROX. 6-1/2 ft.
- 12. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-season tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting

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Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
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23. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.

24. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F150

Model #: F1C

Model year: 2018

Base price: \$20,971.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

6		1/2 TON PICKUP TRUCK, TWO WHEEL DRIVE - EXTENDED CAB (T-2.5)	EA	22,770.00000	0.00	0.00
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1. TYPE: 1/2 Ton Pickup truck, extended cab, with 6-1/2 foot style side body
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. minimum 3.5 liter, 6 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed
5. COOLING SYSTEM: Manufacturer standard
6. DRIVE TRAIN: 2-wheel drive
7. AXLE: Limited slip or electronic locking
8. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
9. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
10. HEATING / COOLING: Factory installed heating and air conditioning system
11. BODY/CAB: Truck bed length APPROX. 6-1/2 ft.
12. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-season tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
13. SUSPENSION: Manufacturer standard
14. AIR BAGS: Manufacturer standard air bag package
15. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
16. SEATS: Upholstery Cloth, 40/20/40 or 60/40 front seats, front-facing rear seats
17. SPEED CONTROL: Speed/cruise control, factory installed
18. STEERING: Power steering and tilt steering wheel
19. STEREO: AM/FM Radio
20. FLOOR MATS: Manufacturer standard
21. WINDSHIELD WIPERS: Variable speed including intermittent
22. MUD FLAPS: Four installed
23. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
24. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F150

Model #: X1C

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Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
8		1/2 TON PICKUP TRUCK, TWO WHEEL DRIVE - CREW CAB (T2.7)	EA	23,973.00000	0.00	0.00

1. TYPE: 1/2 Ton Pickup truck, crew cab, with 5-1/2 foot style side body.
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. minimum 3.5 liter, 6 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed
5. COOLING SYSTEM: Manufacturer standard
6. DRIVE TRAIN: 2-wheel drive
7. AXLE: Limited slip or electronic locking
8. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
9. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
10. HEATING / COOLING: Factory installed heating and air conditioning system
11. BODY/CAB: Truck bed length APPROX. 5-1/2 ft., Full-size rear doors
12. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-season tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
13. SUSPENSION: Manufacturer standard
14. AIR BAGS: Manufacturer standard air bag package
15. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
16. SEATS: Upholstery Cloth, 40/20/40 or 60/40 front seats, Full-size rear seats
17. SPEED CONTROL: Speed/cruise control, factory installed
18. STEERING: Power steering and tilt steering wheel
19. STEREO: AM/FM Radio
20. FLOOR MATS: Manufacturer standard
21. WINDSHIELD WIPERS: Variable speed including intermittent
22. MUD FLAPS: Four installed
23. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
24. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F150

Model #: W1C

Model year: 2018

Base price: \$23,973.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

9		1/2 TON PICKUP TRUCK, TWO WHEEL DRIVE - CREW CAB (T-2.8)	EA	26,056.00000	0.00	0.00
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1. TYPE: 1/2 Ton Pickup truck, crew cab, with 6-1/2 foot style side body
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. minimum 3.5 liter, 6 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed
5. COOLING SYSTEM: Manufacturer standard
6. DRIVE TRAIN: 2-wheel drive
7. AXLE: Limited slip or electronic locking
8. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)

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Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- 9. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 10. HEATING / COOLING: Factory installed heating and air conditioning system
- 11. BODY/CAB: Truck bed length APPROX. 6-1/2 ft., full size rear doors
- 12. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-season tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
- 13. SUSPENSION: Manufacturer standard
- 14. AIR BAGS: Manufacturer standard air bag package
- 15. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 16. SEATS: Upholstery Cloth, 40/20/40 or 60/40 front seats, front-facing rear seats
- 17. SPEED CONTROL: Speed/cruise control, factory installed
- 18. STEERING: Power steering and tilt steering wheel
- 19. STEREO: AM/FM Radio
- 20. FLOOR MATS: Manufacturer standard
- 21. WINDSHIELD WIPERS: Variable speed including intermittent
- 22. MUD FLAPS: Four installed
- 23. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 24. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F150

Model #: W1C

Model year: 2018

Base price: \$26,056.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

10		1/2 TON PICKUP TRUCK , FOUR WHEEL DRIVE - REGULAR CAB (T-2.12)	EA	23,472.00000	0.00	0.00
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- 1. TYPE: 1/2 Ton Pickup truck, regular cab, with 6-1/2 foot style side body
- 2. WHEELBASE: As required for body selected
- 3. ENGINE: Approx. minimum 3.5 liter, 6 cylinder; regular unleaded 87 octane gasoline
- 4. TRANSMISSION: Automatic, min. 4 speed
- 5. COOLING SYSTEM: Manufacturer standard
- 6. DRIVE TRAIN: 4-wheel drive
- 7. AXLE: Limited slip or electronic locking
- 8. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 9. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 10. HEATING / COOLING: Factory installed heating and air conditioning system
- 11. BODY/CAB: Truck bed length APPROX. 6-1/2 ft.
- 12. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-terrain tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
- 13. SUSPENSION: Manufacturer standard
- 14. AIR BAGS: Manufacturer standard air bag package
- 15. STABILITY/TRACTION CONTROL: When available as an option from manufacturer

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Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- 16. SEATS: Upholstery Cloth, 40/20/40 or 60/40
- 17. SPEED CONTROL: Speed/cruise control, factory installed
- 18. STEERING: Power steering and tilt steering wheel
- 19. STEREO: AM/FM Radio
- 20. FLOOR MATS: Manufacturer standard
- 21. WINDSHIELD WIPERS: Variable speed including intermittent
- 22. MUD FLAPS: Four installed
- 23. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 24. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F150

Model #: F1E

Model year: 2018

Base price: \$23,472.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

11		1/2 TON PICKUP TRUCK, FOUR WHEEL DRIVE - REGULAR CAB (T-2.13)	EA	23,741.00000	0.00	0.00
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- 1. TYPE: 1/2 Ton Pickup truck, regular cab, with 8 foot style side body.
- 2. WHEELBASE: As required for body selected
- 3. ENGINE: Approx. minimum 3.5 liter, 6 cylinder; regular unleaded 87 octane gasoline
- 4. TRANSMISSION: Automatic, min. 4 speed
- 5. COOLING SYSTEM: Manufacturer standard
- 6. DRIVE TRAIN: 4-wheel drive
- 7. AXLE: Limited slip or electronic locking
- 8. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 9. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 10. HEATING / COOLING: Factory installed heating and air conditioning system
- 11. BODY/CAB: Truck bed length APPROX. 8 ft.
- 12. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-terrain tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
- 13. SUSPENSION: Manufacturer standard
- 14. AIR BAGS: Manufacturer standard air bag package
- 15. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 16. SEATS: Upholstery Cloth, 40/20/40 or 60/40
- 17. SPEED CONTROL: Speed/cruise control, factory installed
- 18. STEERING: Power steering and tilt steering wheel
- 19. STEREO: AM/FM Radio
- 20. FLOOR MATS: Manufacturer standard
- 21. WINDSHIELD WIPERS: Variable speed including intermittent
- 22. MUD FLAPS: Four installed
- 23. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 24. WARRANTY: Minimum 36/36,000 bumper to bumper

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Mfr: FORD

Model: F150

Model #: F1E

Model year: 2018

Base price: \$23,741.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

12		1/2 TON PICKUP TRUCK, FOUR WHEEL DRIVE - EXTENDED CAB (T-2.15)	EA	25,849.00000	0.00	0.00
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1. TYPE: 1/2 Ton Pickup truck, extended cab, with 6-1/2 foot style side body
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. minimum 3.5 liter, 6 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed
5. COOLING SYSTEM: Manufacturer standard
6. DRIVE TRAIN: 4-wheel drive
7. AXLE: Limited slip or electronic locking
8. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
9. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
10. HEATING / COOLING: Factory installed heating and air conditioning system
11. BODY/CAB: Truck bed length APPROX. 6-1/2 ft.
12. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-terrain tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
13. SUSPENSION: Manufacturer standard
14. AIR BAGS: Manufacturer standard air bag package
15. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
16. SEATS: Upholstery Cloth, 40/20/40 or 60/40 front seats, front-facing rear seats
17. SPEED CONTROL: Speed/cruise control, factory installed
18. STEERING: Power steering and tilt steering wheel
19. STEREO: AM/FM Radio
20. FLOOR MATS: Manufacturer standard
21. WINDSHIELD WIPERS: Variable speed including intermittent
22. MUD FLAPS: Four installed
23. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
24. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F150

Model #: X1E

Model year: 2018

Base price: \$25,849.00

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Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

13		1/2 TON PICKUP TRUCK, FOUR WHEEL DRIVE - EXTENDED CAB (T-2.16)	EA	27,403.00000	0.00	0.00
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1. TYPE: 1/2 Ton Pickup truck, extended cab, with 8 foot style side body.
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. minimum 3.5 liter, 6 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed
5. COOLING SYSTEM: Manufacturer standard
6. DRIVE TRAIN: 4-wheel drive
7. AXLE: Limited slip or electronic locking
8. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
9. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
10. HEATING / COOLING: Factory installed heating and air conditioning system
11. BODY/CAB: Truck bed length APPROX. 8 ft.
12. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-terrain tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
13. SUSPENSION: Manufacturer standard
14. AIR BAGS: Manufacturer standard air bag package
15. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
16. SEATS: Upholstery Cloth, 40/20/40 or 60/40 front seats, front-facing rear seats
17. SPEED CONTROL: Speed/cruise control, factory installed
18. STEERING: Power steering and tilt steering wheel
19. STEREO: AM/FM Radio
20. FLOOR MATS: Manufacturer standard
21. WINDSHIELD WIPERS: Variable speed including intermittent
22. MUD FLAPS: Four installed
23. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
24. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F150

Model #: X1E

Model year: 2018

Base price: \$27,403.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

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Montpelier VT 05609-3001
USA

CONTRACT



Vendor ID 0000003801
Formula Ford
PO Box 307
Montpelier VT 05601
USA

Contract ID 00000000000000000000000030323	Page 11 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
14		1/2 TON PICKUP TRUCK, FOUR WHEEL DRIVE - CREW CAB (T-2.17)	EA	28,120.00000	0.00	0.00

1. TYPE: 1/2Ton Pickup truck, crew cab, with 5-1/2 foot style side body.
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. minimum 3.5 liter, 6 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed
5. COOLING SYSTEM: Manufacturer standard
6. DRIVE TRAIN: 4-wheel drive
7. AXLE: Limited slip or electronic locking
8. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
9. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
10. HEATING / COOLING: Factory installed heating and air conditioning system
11. BODY/CAB: Truck bed length APPROX. 5-1/2 ft., Full-size rear doors
12. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-terrain tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
13. SUSPENSION: Manufacturer standard
14. AIR BAGS: Manufacturer standard air bag package
15. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
16. SEATS: Upholstery Cloth, 40/20/40 or 60/40 front seats, Full-size rear seats
17. SPEED CONTROL: Speed/cruise control, factory installed
18. STEERING: Power steering and tilt steering wheel
19. STEREO: AM/FM Radio
20. FLOOR MATS: Manufacturer standard
21. WINDSHIELD WIPERS: Variable speed including intermittent
22. MUD FLAPS: Four installed
23. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
24. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F150

Model #: W1E

Model year: 2018

Base price: \$28,120.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

15		1/2 TON PICKUP TRUCK, FOUR WHEEL DRIVE - CREW (T-2.18)	EA	30,394.00000	0.00	0.00
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1. TYPE: 1/2 Ton Pickup truck, crew cab, with 6-1/2 foot style side body
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. minimum 3.5 liter, 6 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed
5. COOLING SYSTEM: Manufacturer standard
6. DRIVE TRAIN: 4-wheel drive
7. AXLE: Limited slip or electronic locking
8. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)

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Contract ID 00000000000000000000000030323	Page 12 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- 9. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 10. HEATING / COOLING: Factory installed heating and air conditioning system
- 11. BODY/CAB: Truck bed length APPROX. 6-1/2 ft., full size rear doors
- 12. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-terrain tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
- 13. SUSPENSION: Manufacturer standard
- 14. AIR BAGS: Manufacturer standard air bag package
- 15. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 16. SEATS: Upholstery Cloth, 40/20/40 or 60/40 front seats, front-facing rear seats
- 17. SPEED CONTROL: Speed/cruise control, factory installed
- 18. STEERING: Power steering and tilt steering wheel
- 19. STEREO: AM/FM Radio
- 20. FLOOR MATS: Manufacturer standard
- 21. WINDSHIELD WIPERS: Variable speed including intermittent
- 22. MUD FLAPS: Four installed
- 23. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 24. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F150

Model #: W1E

Model year: 2018

Base price: \$30,394.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

16		3/4 TON PICKUP TRUCK, TWO WHEEL DRIVE - REGULAR CAB (T-3.1)	EA	22,621.00000	0.00	0.00
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- 1. TYPE: 3/4 Ton Pickup truck, regular cab, with 8 foot style side body.
- 2. WHEELBASE: As required for body selected
- 3. ENGINE: Approx. minimum 5.7 liter, 8 cylinder; regular unleaded 87 octane gasoline
- 4. TRANSMISSION: Automatic, min. 4 speed
- 5. CAPACITIES:
 - i. MIN. GVWR: 9,000 lbs.
 - ii. MIN. PAYLOAD: 3,000 lbs.
- 6. COOLING SYSTEM: Max. size available including the heaviest duty radiator for engine size specified
- 7. DRIVE TRAIN: 2-wheel drive
- 8. AXLE: Limited slip or electronic locking
- 9. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 10. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 11. HEATING / COOLING: Factory installed heating and air conditioning system
- 12. BODY/CAB: Truck bed length APPROX. 8 ft.
- 13. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-season tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid

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Contract ID 00000000000000000000000030323	Page 13 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- 14. SUSPENSION: Heaviest duty shock absorbers available, front and rear
- 15. AIR BAGS: Manufacturer standard air bag package
- 16. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 17. SEATS: Upholstery Cloth, 40/20/40 or 60/40
- 18. SPEED CONTROL: Speed/cruise control, factory installed
- 19. STEERING: Power steering and tilt steering wheel
- 20. STEREO: AM/FM Radio
- 21. FLOOR MATS: Manufacturer standard
- 22. WINDSHIELD WIPERS: Variable speed including intermittent
- 23. MUD FLAPS: Four installed
- 24. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 25. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F250

Model #: F2A

Model year: 2018

Base price: \$22,621.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

17		3/4 TON PICKUP TRUCK, TWO WHEEL DRIVE - EXTENDED CAB (T-3.2)	EA	25,564.00000	0.00	0.00
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- 1. TYPE: 3/4 Ton Pickup truck, extended cab, with 6-1/2 foot style side body.
- 2. WHEELBASE: As required for body selected
- 3. ENGINE: Approx. minimum 5.7 liter, 8 cylinder; regular unleaded 87 octane gasoline
- 4. TRANSMISSION: Automatic, min. 4 speed
- 5. CAPACITIES:
 - i. MIN. GVWR: 9,000 lbs.
 - ii. MIN. PAYLOAD: 2,500 lbs.
- 6. COOLING SYSTEM: Max. size available including the heaviest duty radiator for engine size specified
- 7. DRIVE TRAIN: 2-wheel drive
- 8. AXLE: Limited slip or electronic locking
- 9. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 10. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 11. HEATING / COOLING: Factory installed heating and air conditioning system
- 12. BODY/CAB: Truck bed length APPROX. 6-1/2 ft.
- 13. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-season tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
- 14. SUSPENSION: Heaviest duty shock absorbers available, front and rear
- 15. AIR BAGS: Manufacturer standard air bag package
- 16. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 17. SEATS: Upholstery Cloth, 40/20/40 or 60/40
- 18. SPEED CONTROL: Speed/cruise control, factory installed
- 19. STEERING: Power steering and tilt steering wheel
- 20. STEREO: AM/FM Radio
- 21. FLOOR MATS: Manufacturer standard

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Contract ID 00000000000000000000000030323	Page 14 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- 22. WINDSHIELD WIPERS: Variable speed including intermittent
- 23. MUD FLAPS: Four installed
- 24. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 25. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F250

Model #: X2A

Model year: 2018

Base price: \$25,564.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

18		3/4 TON PICKUP TRUCK, TWO WHEEL DRIVE - EXTENDED CAB (T-3.3)	EA	25,562.00000	0.00	0.00
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- 1. TYPE: 3/4 Ton Pickup truck, extended cab, with 8 foot style side body.
- 2. WHEELBASE: As required for body selected
- 3. ENGINE: Approx. minimum 5.7 liter, 8 cylinder; regular unleaded 87 octane gasoline
- 4. TRANSMISSION: Automatic, min. 4 speed
- 5. CAPACITIES:
 - i. MIN. GVWR: 9,000 lbs.
 - ii. MIN. PAYLOAD: 2,500 lbs.
- 6. COOLING SYSTEM: Max. size available including the heaviest duty radiator for engine size specified
- 7. DRIVE TRAIN: 2-wheel drive
- 8. AXLE: Limited slip or electronic locking
- 9. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 10. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 11. HEATING / COOLING: Factory installed heating and air conditioning system
- 12. BODY/CAB: Truck bed length APPROX. 8 ft.
- 13. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-season tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
- 14. SUSPENSION: Heaviest duty shock absorbers available, front and rear
- 15. AIR BAGS: Manufacturer standard air bag package
- 16. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 17. SEATS: Upholstery Cloth, 40/20/40 or 60/40
- 18. SPEED CONTROL: Speed/cruise control, factory installed
- 19. STEERING: Power steering and tilt steering wheel
- 20. STEREO: AM/FM Radio
- 21. FLOOR MATS: Manufacturer standard
- 22. WINDSHIELD WIPERS: Variable speed including intermittent
- 23. MUD FLAPS: Four installed
- 24. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 25. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

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Contract ID 00000000000000000000000030323	Page 16 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

20		3/4 TON PICKUP TRUCK, FOUR WHEEL DRIVE - CREW CAB (T-3.5)	EA	29,095.00000	0.00	0.00
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1. TYPE: 3/4 Ton Pickup truck, crew cab, with 6-1/2 foot style side body.
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. minimum 5.7 liter, 8 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed
5. CAPACITIES:
 - i. MIN. GVWR: 9,000 lbs.
 - ii. MIN. PAYLOAD: 2,100 lbs.
6. COOLING SYSTEM: Max. size available including the heaviest duty radiator for engine size specified
7. DRIVE TRAIN: 4-wheel drive
8. AXLE: Limited slip or electronic locking
9. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
10. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
11. HEATING / COOLING: Factory installed heating and air conditioning system
12. BODY/CAB: Truck bed length APPROX. 6-1/2 ft.
13. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-terrain tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
14. SUSPENSION: Heaviest duty shock absorbers available, front and rear
15. AIR BAGS: Manufacturer standard air bag package
16. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
17. SEATS: Upholstery Cloth, 40/20/40 or 60/40
18. SPEED CONTROL: Speed/cruise control, factory installed
19. STEERING: Power steering and tilt steering wheel
20. STEREO: AM/FM Radio
21. FLOOR MATS: Manufacturer standard
22. WINDSHIELD WIPERS: Variable speed including intermittent
23. MUD FLAPS: Four installed
24. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
25. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F250

Model #: W2B

Model year: 2018

Base price: \$29,095.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

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Contract ID 00000000000000000000000030323	Page 17 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
21		3/4 TON PICKUP TRUCK, FOUR WHEEL DRIVE - CREW CAB (T-3.7)	EA	29,099.00000	0.00	0.00

1. TYPE: 3/4 Ton Pickup truck, crew cab, with 8 foot style side body.
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. minimum 5.7 liter, 8 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed
5. CAPACITIES:
 - i. MIN. GVWR: 9,000 lbs.
 - ii. MIN. PAYLOAD: 2,100 lbs.
6. COOLING SYSTEM: Max. size available including the heaviest duty radiator for engine size specified
7. DRIVE TRAIN: 4-wheel drive
8. AXLE: Limited slip or electronic locking
9. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
10. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
11. HEATING / COOLING: Factory installed heating and air conditioning system
12. BODY/CAB: Truck bed length APPROX. 8 ft.
13. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-terrain tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
14. SUSPENSION: Heaviest duty shock absorbers available, front and rear
15. AIR BAGS: Manufacturer standard air bag package
16. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
17. SEATS: Upholstery Cloth, 40/20/40 or 60/40
18. SPEED CONTROL: Speed/cruise control, factory installed
19. STEERING: Power steering and tilt steering wheel
20. STEREO: AM/FM Radio
21. FLOOR MATS: Manufacturer standard
22. WINDSHIELD WIPERS: Variable speed including intermittent
23. MUD FLAPS: Four installed
24. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
25. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F250

Model #: W2B

Model year: 2018

Base price: \$29,099.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

22		3/4 TON PICKUP TRUCK, FOUR WHEEL DRIVE - REGULAR CAB (T-3.8)	EA	25,699.00000	0.00	0.00
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1. TYPE: 3/4 Ton Pickup truck, regular cab, with 8 foot style side body.
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. minimum 5.7 liter, 8 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed
5. CAPACITIES:

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Contract ID 00000000000000000000000030323	Page 18 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- i. MIN. GVWR: 9,000 lbs.
- ii. MIN. PAYLOAD: 3,000 lbs.
- 6. COOLING SYSTEM: Max. size available including the heaviest duty radiator for engine size specified
- 7. DRIVE TRAIN: 4-wheel drive
- 8. AXLE: Limited slip or electronic locking
- 9. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 10. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 11. HEATING / COOLING: Factory installed heating and air conditioning system
- 12. BODY/CAB: Truck bed length APPROX. 8 ft.
- 13. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-terrain tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
- 14. SUSPENSION: Heaviest duty shock absorbers available, front and rear
- 15. AIR BAGS: Manufacturer standard air bag package
- 16. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 17. SEATS: Upholstery Cloth, 40/20/40 or 60/40
- 18. SPEED CONTROL: Speed/cruise control, factory installed
- 19. STEERING: Power steering and tilt steering wheel
- 20. STEREO: AM/FM Radio
- 21. FLOOR MATS: Manufacturer standard
- 22. WINDSHIELD WIPERS: Variable speed including intermittent
- 23. MUD FLAPS: Four installed
- 24. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 25. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F250

Model #: F2B

Model year: 2018

Base price: \$25,699.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

23		3/4 TON PICKUP TRUCK, FOUR WHEEL DRIVE - EXTENDED CAB (T-3.5)	EA	27,790.00000	0.00	0.00
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- 1. TYPE: 3/4 Ton Pickup truck, extended cab, with 6-1/2 foot style side body.
- 2. WHEELBASE: As required for body selected
- 3. ENGINE: Approx. minimum 5.7 liter, 8 cylinder; regular unleaded 87 octane gasoline
- 4. TRANSMISSION: Automatic, min. 4 speed
- 5. CAPACITIES:
 - i. MIN. GVWR: 9,000 lbs.
 - ii. MIN. PAYLOAD: 2,500 lbs.
- 6. COOLING SYSTEM: Max. size available including the heaviest duty radiator for engine size specified
- 7. DRIVE TRAIN: 4-wheel drive
- 8. AXLE: Limited slip or electronic locking
- 9. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 10. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 11. HEATING / COOLING: Factory installed heating and air conditioning system

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Contract ID 00000000000000000000000030323	Page 19 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- 12. BODY/CAB: Truck bed length APPROX. 6-1/2 ft.
- 13. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-terrain tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
- 14. SUSPENSION: Heaviest duty shock absorbers available, front and rear
- 15. AIR BAGS: Manufacturer standard air bag package
- 16. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 17. SEATS: Upholstery Cloth, 40/20/40 or 60/40
- 18. SPEED CONTROL: Speed/cruise control, factory installed
- 19. STEERING: Power steering and tilt steering wheel
- 20. STEREO: AM/FM Radio
- 21. FLOOR MATS: Manufacturer standard
- 22. WINDSHIELD WIPERS: Variable speed including intermittent
- 23. MUD FLAPS: Four installed
- 24. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 25. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F250

Model #: X2B

Model year: 2018

Base price: \$27,790.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

24		3/4 TON PICKUP TRUCK, FOUR WHEEL DRIVE, - EXTENDED CAB (-3.10)	EA	27,997.00000	0.00	0.00
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- 1. TYPE: 3/4 Ton Pickup truck, extended cab, with 8 foot style side body.
- 2. WHEELBASE: As required for body selected
- 3. ENGINE: Approx. minimum 5.7 liter, 8 cylinder; regular unleaded 87 octane gasoline
- 4. TRANSMISSION: Automatic, min. 4 speed
- 5. CAPACITIES:
 - i. MIN. GVWR: 9,000 lbs.
 - ii. MIN. PAYLOAD: 2,500 lbs.
- 6. COOLING SYSTEM: Max. size available including the heaviest duty radiator for engine size specified
- 7. DRIVE TRAIN: 4-wheel drive
- 8. AXLE: Limited slip or electronic locking
- 9. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 10. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 11. HEATING / COOLING: Factory installed heating and air conditioning system
- 12. BODY/CAB: Truck bed length APPROX. 8 ft.
- 13. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-terrain tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
- 14. SUSPENSION: Heaviest duty shock absorbers available, front and rear
- 15. AIR BAGS: Manufacturer standard air bag package

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CONTRACT



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Contract ID 00000000000000000000000030323	Page 20 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- 16. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 17. SEATS: Upholstery Cloth, 40/20/40 or 60/40
- 18. SPEED CONTROL: Speed/cruise control, factory installed
- 19. STEERING: Power steering and tilt steering wheel
- 20. STEREO: AM/FM Radio
- 21. FLOOR MATS: Manufacturer standard
- 22. WINDSHIELD WIPERS: Variable speed including intermittent
- 23. MUD FLAPS: Four installed
- 24. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 25. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F250

Model #: X2B

Model year: 2018

Base price: \$27,997.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

25		3/4 TON PICKUP TRUCK, FOUR WHEEL DRIVE - CREW CAB (T3-.11)	EA	28,937.00000	0.00	0.00
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- 1. TYPE: 3/4 Ton Pickup truck, crew cab, with 6-1/2 foot style side body.
- 2. WHEELBASE: As required for body selected
- 3. ENGINE: Approx. minimum 5.7 liter, 8 cylinder; regular unleaded 87 octane gasoline
- 4. TRANSMISSION: Automatic, min. 4 speed
- 5. CAPACITIES:
 - i. MIN. GVWR: 9,000 lbs.
 - ii. MIN. PAYLOAD: 2,100 lbs.
- 6. COOLING SYSTEM: Max. size available including the heaviest duty radiator for engine size specified
- 7. DRIVE TRAIN: 4-wheel drive
- 8. AXLE: Limited slip or electronic locking
- 9. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 10. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 11. HEATING / COOLING: Factory installed heating and air conditioning system
- 12. BODY/CAB: Truck bed length APPROX. 6-1/2 ft.
- 13. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-terrain tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
- 14. SUSPENSION: Heaviest duty shock absorbers available, front and rear
- 15. AIR BAGS: Manufacturer standard air bag package
- 16. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 17. SEATS: Upholstery Cloth, 40/20/40 or 60/40
- 18. SPEED CONTROL: Speed/cruise control, factory installed
- 19. STEERING: Power steering and tilt steering wheel
- 20. STEREO: AM/FM Radio
- 21. FLOOR MATS: Manufacturer standard
- 22. WINDSHIELD WIPERS: Variable speed including intermittent
- 23. MUD FLAPS: Four installed

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Contract ID 00000000000000000000000030323	Page 21 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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24. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.

25. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F250

Model #: W2B

Model year: 2018

Base price: \$28,937.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

26		3/4 TON PICKUP TRUCK, FOUR WHEEL DRIVE - CREW CAB (T-3.14)	EA	29,113.00000	0.00	0.00
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1. TYPE: 3/4 Ton Pickup truck, crew cab, with 8 foot style side body.
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. minimum 5.7 liter, 8 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed
5. CAPACITIES:
 - i. MIN. GVWR: 9,000 lbs.
 - ii. MIN. PAYLOAD: 2,100 lbs.
6. COOLING SYSTEM: Max. size available including the heaviest duty radiator for engine size specified
7. DRIVE TRAIN: 4-wheel drive
8. AXLE: Limited slip or electronic locking
9. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
10. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
11. HEATING / COOLING: Factory installed heating and air conditioning system
12. BODY/CAB: Truck bed length APPROX. 8 ft.
13. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-terrain tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
14. SUSPENSION: Heaviest duty shock absorbers available, front and rear
15. AIR BAGS: Manufacturer standard air bag package
16. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
17. SEATS: Upholstery Cloth, 40/20/40 or 60/40
18. SPEED CONTROL: Speed/cruise control, factory installed
19. STEERING: Power steering and tilt steering wheel
20. STEREO: AM/FM Radio
21. FLOOR MATS: Manufacturer standard
22. WINDSHIELD WIPERS: Variable speed including intermittent
23. MUD FLAPS: Four installed
24. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
25. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F250

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Contract ID 00000000000000000000000030323	Page 22 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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Model #: W2B

Model year: 2018

Base price: \$29,113.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

27		ONE TON PICKUP TRUCK, TWO WHEEL DRIVE - REGULAR CAB (T-4.2)	EA	24,530.00000	0.00	0.00
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1. TYPE: One Ton Pickup truck, regular cab, with 8 foot style side body.
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. minimum 5.7 liter, 8 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed
5. CAPACITIES:
 - i. MIN. GVWR: 10,000 lbs.
 - ii. MIN. PAYLOAD: 3,500 lbs.
6. COOLING SYSTEM: Max. size available including the heaviest duty radiator for engine size specified
7. DRIVE TRAIN: 2-wheel drive
8. AXLE: Limited slip or electronic locking
9. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
10. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
11. HEATING / COOLING: Factory installed heating and air conditioning system
12. BODY/CAB: Truck bed length APPROX. 8 ft.
13. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-season tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
14. SUSPENSION: Heaviest duty shock absorbers available, front and rear
15. AIR BAGS: Manufacturer standard air bag package
16. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
17. SEATS: Cloth, 40/20/40 or 60/40
18. SPEED CONTROL: Speed/cruise control, factory installed
19. STEERING: Power steering and tilt steering wheel
20. STEREO: AM/FM Radio
21. FLOOR MATS: All-weather, when available as standard equipment
22. WINDSHIELD WIPERS: Variable speed including intermittent
23. MUD FLAPS: Four installed
24. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
25. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F350

Model #: F3A

Model year: 2018

Base price: \$24,530.00

Discount on MSRP options: 5%

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Contract ID 00000000000000000000000030323	Page 23 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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Discount on MSRP for trim upgrade: 5%

28		ONE TON PICKUP TRUCK, TWO WHEEL DRIVE - EXTENDED CAB (T-4.3)	EA	27,226.00000	0.00	0.00
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1. TYPE: One Ton Pickup truck, regular cab, with 6-1/2 foot style side body.
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. minimum 5.7 liter, 8 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed
5. CAPACITIES:
 - i. MIN. GVWR: 10,000 lbs.
 - ii. MIN. PAYLOAD: 3,100 lbs.
6. COOLING SYSTEM: Max. size available including the heaviest duty radiator for engine size specified
7. DRIVE TRAIN: 2-wheel drive
8. AXLE: Limited slip or electronic locking
9. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
10. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
11. HEATING / COOLING: Factory installed heating and air conditioning system
12. BODY/CAB: Truck bed length APPROX. 6-1/2 ft.
13. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-season tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
14. SUSPENSION: Heaviest duty shock absorbers available, front and rear
15. AIR BAGS: Manufacturer standard air bag package
16. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
17. SEATS: Cloth, 40/20/40 or 60/40
18. SPEED CONTROL: Speed/cruise control, factory installed
19. STEERING: Power steering and tilt steering wheel
20. STEREO: AM/FM Radio
21. FLOOR MATS: All-weather, when available as standard equipment
22. WINDSHIELD WIPERS: Variable speed including intermittent
23. MUD FLAPS: Four installed
24. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
25. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F350

Model #: X3A

Model year: 2018

Base price: \$27,226.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

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Contract ID 00000000000000000000000030323	Page 24 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
29		ONE TON PICKUP TRUCK, TWO WHEEL DRIVE - EXTENDED CAB (T-4.4)	EA	27,405.00000	0.00	0.00

1. TYPE: One Ton Pickup truck, regular cab, with 8 foot style side body.
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. minimum 5.7 liter, 8 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed
5. CAPACITIES:
 - i. MIN. GVWR: 10,000 lbs.
 - ii. MIN. PAYLOAD: 3,100 lbs.
6. COOLING SYSTEM: Max. size available including the heaviest duty radiator for engine size specified
7. DRIVE TRAIN: 2-wheel drive
8. AXLE: Limited slip or electronic locking
9. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
10. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
11. HEATING / COOLING: Factory installed heating and air conditioning system
12. BODY/CAB: Truck bed length APPROX. 8 ft.
13. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-season tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
14. SUSPENSION: Heaviest duty shock absorbers available, front and rear
15. AIR BAGS: Manufacturer standard air bag package
16. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
17. SEATS: Cloth, 40/20/40 or 60/40
18. SPEED CONTROL: Speed/cruise control, factory installed
19. STEERING: Power steering and tilt steering wheel
20. STEREO: AM/FM Radio
21. FLOOR MATS: All-weather, when available as standard equipment
22. WINDSHIELD WIPERS: Variable speed including intermittent
23. MUD FLAPS: Four installed
24. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
25. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F350

Model #: X3A

Model year: 2018

Base price: \$27,405.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

30		ONE TON PICKUP TRUCK, TWO WHEEL DRIVE - CREW (T-4.5)	EA	28,916.00000	0.00	0.00
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1. TYPE: One Ton Pickup truck, regular cab, with 6-1/2 foot style side body.
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. minimum 5.7 liter, 8 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed
5. CAPACITIES:

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Contract ID 00000000000000000000000030323	Page 25 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- i. MIN. GVWR: 10,000 lbs.
- ii. MIN. PAYLOAD: 2,900 lbs.
- 6. COOLING SYSTEM: Max. size available including the heaviest duty radiator for engine size specified
- 7. DRIVE TRAIN: 2-wheel drive
- 8. AXLE: Limited slip or electronic locking
- 9. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 10. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 11. HEATING / COOLING: Factory installed heating and air conditioning system
- 12. BODY/CAB: Truck bed length APPROX. 6-1/2 ft.
- 13. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-season tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
- 14. SUSPENSION: Heaviest duty shock absorbers available, front and rear
- 15. AIR BAGS: Manufacturer standard air bag package
- 16. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 17. SEATS: Cloth, 40/20/40 or 60/40
- 18. SPEED CONTROL: Speed/cruise control, factory installed
- 19. STEERING: Power steering and tilt steering wheel
- 20. STEREO: AM/FM Radio
- 21. FLOOR MATS: All-weather, when available as standard equipment
- 22. WINDSHIELD WIPERS: Variable speed including intermittent
- 23. MUD FLAPS: Four installed
- 24. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 25. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F350

Model #: W3A

Model year: 2018

Base price: \$28,916.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

31		ONE TON PICKUP TRUCK, TWO WHEEL DRIVE - CREW CAB (T-4.6)	EA	29,094.00000	0.00	0.00
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- 1. TYPE: One Ton Pickup truck, regular cab, with 8 foot style side body.
- 2. WHEELBASE: As required for body selected
- 3. ENGINE: Approx. minimum 5.7 liter, 8 cylinder; regular unleaded 87 octane gasoline
- 4. TRANSMISSION: Automatic, min. 4 speed
- 5. CAPACITIES:
 - i. MIN. GVWR: 10,000 lbs.
 - ii. MIN. PAYLOAD: 2,900 lbs.
- 6. COOLING SYSTEM: Max. size available including the heaviest duty radiator for engine size specified
- 7. DRIVE TRAIN: 2-wheel drive
- 8. AXLE: Limited slip or electronic locking
- 9. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 10. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 11. HEATING / COOLING: Factory installed heating and air conditioning system

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Contract ID 00000000000000000000000030323	Page 26 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- 12. BODY/CAB: Truck bed length APPROX. 8 ft.
- 13. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-season tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
- 14. SUSPENSION: Heaviest duty shock absorbers available, front and rear
- 15. AIR BAGS: Manufacturer standard air bag package
- 16. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 17. SEATS: Cloth, 40/20/40 or 60/40
- 18. SPEED CONTROL: Speed/cruise control, factory installed
- 19. STEERING: Power steering and tilt steering wheel
- 20. STEREO: AM/FM Radio
- 21. FLOOR MATS: All-weather, when available as standard equipment
- 22. WINDSHIELD WIPERS: Variable speed including intermittent
- 23. MUD FLAPS: Four installed
- 24. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 25. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F350

Model #: W3A

Model year: 2018

Base price: \$29,094.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

32		ONE TON PICKUP TRUCK, FOUR WHEEL DRIVE - REGULAR CAB (T-4.8)	EA	26,952.00000	0.00	0.00
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- 1. TYPE: One Ton Pickup truck, regular cab, with 8 foot style side body.
- 2. WHEELBASE: As required for body selected
- 3. ENGINE: Approx. minimum 5.7 liter, 8 cylinder; regular unleaded 87 octane gasoline
- 4. TRANSMISSION: Automatic, min. 4 speed
- 5. CAPACITIES:
 - i. MIN. GVWR: 10,000 lbs.
 - ii. MIN. PAYLOAD: 3,500 lbs.
- 6. COOLING SYSTEM: Max. size available including the heaviest duty radiator for engine size specified
- 7. DRIVE TRAIN: 4-wheel drive
- 8. AXLE: Limited slip or electronic locking
- 9. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 10. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 11. HEATING / COOLING: Factory installed heating and air conditioning system
- 12. BODY/CAB: Truck bed length APPROX. 8 ft.
- 13. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-terrain tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
- 14. SUSPENSION: Heaviest duty shock absorbers available, front and rear
- 15. AIR BAGS: Manufacturer standard air bag package

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Contract ID 00000000000000000000000030323	Page 27 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- 16. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 17. SEATS: Cloth, 40/20/40 or 60/40
- 18. SPEED CONTROL: Speed/cruise control, factory installed
- 19. STEERING: Power steering and tilt steering wheel
- 20. STEREO: AM/FM Radio
- 21. FLOOR MATS: All-weather, when available as standard equipment
- 22. WINDSHIELD WIPERS: Variable speed including intermittent
- 23. MUD FLAPS: Four installed
- 24. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 25. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F350

Model #: F3B

Model year: 2018

Base price: \$26,952.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

33		ONE TON PICKUP TRUCK, FOUR WHEEL DRIVE - EXTENDED CAB (T-4.9)	EA	29,057.00000	0.00	0.00
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- 1. TYPE: One Ton Pickup truck, extended cab, with 6-1/2 foot style side body.
- 2. WHEELBASE: As required for body selected
- 3. ENGINE: Approx. minimum 5.7 liter, 8 cylinder; regular unleaded 87 octane gasoline
- 4. TRANSMISSION: Automatic, min. 4 speed
- 5. CAPACITIES:
 - i. MIN. GVWR: 10,000 lbs.
 - ii. MIN. PAYLOAD: 3,100 lbs.
- 6. COOLING SYSTEM: Max. size available including the heaviest duty radiator for engine size specified
- 7. DRIVE TRAIN: 4-wheel drive
- 8. AXLE: Limited slip or electronic locking
- 9. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 10. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 11. HEATING / COOLING: Factory installed heating and air conditioning system
- 12. BODY/CAB: Truck bed length APPROX. 6-1/2 ft.
- 13. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-terrain tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
- 14. SUSPENSION: Heaviest duty shock absorbers available, front and rear
- 15. AIR BAGS: Manufacturer standard air bag package
- 16. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 17. SEATS: Cloth, 40/20/40 or 60/40
- 18. SPEED CONTROL: Speed/cruise control, factory installed
- 19. STEERING: Power steering and tilt steering wheel
- 20. STEREO: AM/FM Radio
- 21. FLOOR MATS: All-weather, when available as standard equipment
- 22. WINDSHIELD WIPERS: Variable speed including intermittent
- 23. MUD FLAPS: Four installed

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CONTRACT



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Contract ID 00000000000000000000000030323	Page 28 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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24. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.

25. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F350

Model #: X3B

Model year: 2018

Base price: \$29,057.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

34		ONE TON PICKUP TRUCK, FOUR WHEEL DRIVE - EXTENDED CAB (T-4.10)	EA	29,236.00000	0.00	0.00
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1. TYPE: One Ton Pickup truck, extended cab, with 8 foot style side body.
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. minimum 5.7 liter, 8 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed
5. CAPACITIES:
 - i. MIN. GVWR: 10,000 lbs.
 - ii. MIN. PAYLOAD: 3,100 lbs.
6. COOLING SYSTEM: Max. size available including the heaviest duty radiator for engine size specified
7. DRIVE TRAIN: 4-wheel drive
8. AXLE: Limited slip or electronic locking
9. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
10. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
11. HEATING / COOLING: Factory installed heating and air conditioning system
12. BODY/CAB: Truck bed length APPROX. 8 ft.
13. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-terrain tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
14. SUSPENSION: Heaviest duty shock absorbers available, front and rear
15. AIR BAGS: Manufacturer standard air bag package
16. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
17. SEATS: Cloth, 40/20/40 or 60/40
18. SPEED CONTROL: Speed/cruise control, factory installed
19. STEERING: Power steering and tilt steering wheel
20. STEREO: AM/FM Radio
21. FLOOR MATS: All-weather, when available as standard equipment
22. WINDSHIELD WIPERS: Variable speed including intermittent
23. MUD FLAPS: Four installed
24. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
25. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F350

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Contract ID 00000000000000000000000030323	Page 29 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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Model #: X3B

Model year: 2018

Base price: \$29,236.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

35		ONE TON PICKUP TRUCK, FOUR WHEEL DRIVE - CREW CAB (T-4.11)	EA	31,551.00000	0.00	0.00
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1. TYPE: One Ton Pickup truck, crew cab, with 6-1/2 foot style side body.
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. minimum 5.7 liter, 8 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed
5. CAPACITIES:
 - i. MIN. GVWR: 10,000 lbs.
 - ii. MIN. PAYLOAD: 2,900 lbs.
6. COOLING SYSTEM: Max. size available including the heaviest duty radiator for engine size specified
7. DRIVE TRAIN: 4-wheel drive
8. AXLE: Limited slip or electronic locking
9. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
10. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
11. HEATING / COOLING: Factory installed heating and air conditioning system
12. BODY/CAB: Truck bed length APPROX. 6-1/2 ft.
13. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-terrain tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
14. SUSPENSION: Heaviest duty shock absorbers available, front and rear
15. AIR BAGS: Manufacturer standard air bag package
16. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
17. SEATS: Cloth, 40/20/40 or 60/40
18. SPEED CONTROL: Speed/cruise control, factory installed
19. STEERING: Power steering and tilt steering wheel
20. STEREO: AM/FM Radio
21. FLOOR MATS: All-weather, when available as standard equipment
22. WINDSHIELD WIPERS: Variable speed including intermittent
23. MUD FLAPS: Four installed
24. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
25. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F350

Model #: W3B

Model year: 2018

Base price: \$31,551.00

Discount on MSRP options: 5%

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Contract ID 00000000000000000000000030323	Page 30 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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Discount on MSRP for trim upgrade: 5%

36		ONE TON PICKUP TRUCK, FOUR WHEEL DRIVE - CREW CAB (T-4.12)	EA	31,725.00000	0.00	0.00
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1. TYPE: One Ton Pickup truck, crew cab, with 8 foot style side body.
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. minimum 5.7 liter, 8 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed
5. CAPACITIES:
 - i. MIN. GVWR: 10,000 lbs.
 - ii. MIN. PAYLOAD: 2,900 lbs.
6. COOLING SYSTEM: Max. size available including the heaviest duty radiator for engine size specified
7. DRIVE TRAIN: 4-wheel drive
8. AXLE: Limited slip or electronic locking
9. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
10. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
11. HEATING / COOLING: Factory installed heating and air conditioning system
12. BODY/CAB: Truck bed length APPROX. 8 ft.
13. TIRES & WHEELS:
 - i. TIRES: Five radial tires of the same size and ply to conform to GVW rating. All tires shall be all-terrain tread design. Tires and wheels shall be properly balanced.
 - ii. SPARE TIRE CARRIER: Standard mounting
 - iii. JACK: Stand jack and lug wrench for model bid
14. SUSPENSION: Heaviest duty shock absorbers available, front and rear
15. AIR BAGS: Manufacturer standard air bag package
16. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
17. SEATS: Cloth, 40/20/40 or 60/40
18. SPEED CONTROL: Speed/cruise control, factory installed
19. STEERING: Power steering and tilt steering wheel
20. STEREO: AM/FM Radio
21. FLOOR MATS: All-weather, when available as standard equipment
22. WINDSHIELD WIPERS: Variable speed including intermittent
23. MUD FLAPS: Four installed
24. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
25. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: F350

Model #: W3B

Model year: 2018

Base price: \$31,725.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

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Contract ID 00000000000000000000000030323	Page 31 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
37		COMPACT UTILITY VEHICLE, FOUR WHEEL DRIVE, (U-1.1)	EA	22,332.00000	0.00	0.00

1. TYPE: Compact Utility Vehicle, all-wheel or four-wheel drive. Four door with seating for five.
2. WHEELBASE: Minimum of 103 in.
3. ENGINE: Approx. minimum 2.4 liter, 4 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed. Vehicles equipped with a continuously variable transmission will be acceptable.
5. CAPACITIES:
 - i. MIN. GVWR: 4,450 lbs.
 - ii. MIN. CURB WEIGHT: 3,300 lbs.
6. COOLING SYSTEM: Manufacturer standard
7. DRIVE TRAIN: All-wheel Drive or 4 Wheel Drive
8. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
9. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
10. HEATING / COOLING: Factory installed heating and air conditioning system; rear window defogger
11. BODY/CAB: 4-door, fully enclosed, sport utility type body with manufacturer's standard rear hinged door(s), single lift up hatch type door or gate.
12. TIRES: OEM standard tubeless type radial tires mounted on OEM approved rim. All tires shall be all-season tread design. All tires and wheels shall be properly balanced.
13. AIR BAGS: Manufacturer standard air bag package
14. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
15. SEATS: Upholstery Cloth; high-back bucket style front seats, second row bench or split bench seat; all seats have head restraints.
16. SPEED CONTROL: Speed/cruise control, factory installed
17. STEERING: Power steering and tilt steering wheel
18. STEREO: AM/FM Radio
19. FLOOR MATS: Manufacturer standard, front and rear
20. WINDSHIELD WIPERS: Variable speed including intermittent
21. MUD FLAPS: Manufacturer standard, front and rear, when available as a factory option
22. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
23. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: ESCAPE

Model #: U9G

Model year: 2018

Base price: \$22,332.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

38		MID-SIZE UTILITY VEHICLE, FOUR WHEEL DRIVE (U-2.1)	EA	29,249.00000	0.00	0.00
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1. TYPE: Mid-size Utility Vehicle, all-wheel or four-wheel drive. Four door with seating for five.
2. WHEELBASE: Minimum of 109 in.
3. ENGINE: Approx. minimum 3.5 liter, 6 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed. Vehicles equipped with a continuously variable transmission will be acceptable.
5. CAPACITIES:
 - i. MIN. GVWR: 5,400 lbs.

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Description: CPS-MODEL YEAR VEHICLES FORD		Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- ii. MIN. CURB WEIGHT: 4,200 lbs.
- 6. COOLING SYSTEM: Manufacturer standard
- 7. DRIVE TRAIN: All-wheel Drive or 4 Wheel Drive
- 8. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 9. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 10. HEATING / COOLING: Factory installed heating and air conditioning system; rear window defogger
- 11. BODY/CAB: 4-door, fully enclosed, sport utility type body with manufacturer's standard rear hinged door(s), single lift up hatch type door or gate.
- 12. TIRES: OEM standard tubeless type radial tires mounted on OEM approved rim. All tires shall be all-season tread design. All tires and wheels shall be properly balanced.
- 13. AIR BAGS: Manufacturer standard air bag package
- 14. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 15. SEATS: Upholstery Cloth; high-back bucket style front seats, second row bench or split bench seat; all seats have head restraints.
- 16. SPEED CONTROL: Speed/cruise control, factory installed
- 17. STEERING: Power steering and tilt steering wheel
- 18. STEREO: AM/FM Radio
- 19. FLOOR MATS: Manufacturer standard, front and rear
- 20. WINDSHIELD WIPERS: Variable speed including intermittent
- 21. MUD FLAPS: Manufacturer standard, front and rear, when available as a factory option
- 22. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 23. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: EXPLORER

Model #: K8B

Model year: 2018

Base price: \$29,249.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

39		THIS VEHICLE IS NO LONGER AVAILABLE FULL-SIZE UTILITY VEHICLE, TWO WHEEL DRIVE (U-3.1)	EA	0.01000	0.00	0.00
40		THIS VEHICLE IS NO LONGER AVAILABLE FULL-SIZE UTILITY VEHICLE, FOUR WHEEL DRIVE (U-3.2)	EA	0.01000	0.00	0.00
41		TRANSIT VAN, FRONT WHEEL DRIVE (V-2.1)	EA	21,563.00000	0.00	0.00

- 1. TYPE: Transit van, front-wheel drive. Four door with seating for seven.
- 2. WHEELBASE: Minimum of 118 in.
- 3. ENGINE: Approx. minimum 3.5 liter, 6 cylinder; regular unleaded 87 octane gasoline
- 4. TRANSMISSION: Automatic, min. 4 speed. Vehicles equipped with a continuously variable transmission will be acceptable.
- 5. COOLING SYSTEM: Manufacturer standard
- 6. DRIVE TRAIN: Front-wheel drive
- 7. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 8. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 9. HEATING / COOLING: Factory installed heating and air conditioning system, front and rear; rear window defogger

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Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- 10. TIRES: OEM standard tubeless type radial tires mounted on OEM approved rim. All tires shall be all-season tread design. All tires and wheels shall be properly balanced.
- 11. AIR BAGS: Manufacturer standard air bag package
- 12. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 13. SEATS: Upholstery Cloth
- 14. SPEED CONTROL: Speed/cruise control, factory installed
- 15. STEERING: Power steering and tilt steering wheel
- 16. STEREO: AM/FM Radio
- 17. FLOOR MATS: Manufacturer standard, front and rear
- 18. WINDSHIELD WIPERS: Variable speed including intermittent
- 19. MUD FLAPS: Manufacturer standard, front and rear, when available as a factory option
- 20. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 21. WARRANTY: Minimum 36/36,000 bumper to bumper

MFR: FORD

MODEL: TRANSIT CONNECT

MODEL #: S6E

MODEL YEAR: 2018

BASE PRICE\$: 21,563.00

DISCOUNT ON MSRP OPTIONS: 5%

DISCOUNT ON MSRP FOR TRIM UPGRADE: 5%

42		FULL-SIZE VAN/EIGHT PASSENGER, REAR WHEEL DRIVE (V-3.1)	EA	26,307.00000	0.00	0.00
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- 1. TYPE: Full-size van, rear-wheel drive. Seating for 8.
- 2. WHEELBASE: Approx. minimum 130 in.
- 3. ENGINE: Approx. minimum 3.5 liter, 6 cylinder; regular unleaded 87 octane gasoline
- 4. TRANSMISSION: Automatic, min. 4 speed. Vehicles equipped with a continuously variable transmission will be acceptable.
- 5. CAPACITIES:
 - i. MIN. GVWR: 8,600 lbs.
 - ii. MIN. PAYLOAD: 2,700 lbs.
- 6. COOLING SYSTEM: Manufacturer standard
- 7. DRIVE TRAIN: Rear-wheel drive
- 8. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 9. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 10. HEATING / COOLING: Factory installed heating and air conditioning system, front and rear
- 11. BODY/CAB::
 - i. SIDE DOOR: Single rear passenger sliding door
 - ii. GLASS: Fixed glass, sides and rear
 - iii. REAR DOOR: 50/50 hinged rear door w/180 degree opening
- 12. TIRES: OEM standard tubeless type radial tires mounted on OEM approved rim. All tires shall be all-season tread design. All tires and wheels shall be properly balanced.
- 13. AIR BAGS: Manufacturer standard air bag package
- 14. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 15. SEATS: Upholstery Cloth
- 16. SPEED CONTROL: Speed/cruise control, factory installed
- 17. STEERING: Power steering and tilt steering wheel
- 18. STEREO: AM/FM Radio
- 19. FLOOR MATS: Manufacturer standard, front

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Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- 20. WINDSHIELD WIPERS: Variable speed including intermittent
- 21. MUD FLAPS: Manufacturer standard, front and rear, when available as a factory option
- 22. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 23. WARRANTY: Minimum 36/36,000 bumper to bumper

MFR: FORD

MODEL: TRANSIT WAGON

MODEL #: K1Y

MODEL YEAR: 2018

BASE PRICE\$: \$26,307.00

DISCOUNT ON MSRP OPTIONS: 5%

DISCOUNT ON MSRP FOR TRIM UPGRADE: 5%

43		FULL-SIZE VAN/TEN PASSENGER, REAR WHEEL DRIVE (V-3.2)	EA	27,602.00000	0.00	0.00
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- 1. TYPE: Full-size van, rear-wheel drive. Seating for 10.
- 2. WHEELBASE: Approx. minimum 130 in.
- 3. ENGINE: Approx. minimum 3.5 liter, 6 cylinder; regular unleaded 87 octane gasoline
- 4. TRANSMISSION: Automatic, min. 4 speed. Vehicles equipped with a continuously variable transmission will be acceptable.
- 5. CAPACITIES:
 - i. MIN. GVWR: 8,600 lbs.
 - ii. MIN. PAYLOAD: 2,700 lbs.
- 6. COOLING SYSTEM: Manufacturer standard
- 7. DRIVE TRAIN: Rear-wheel drive
- 8. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 9. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 10. HEATING / COOLING: Factory installed heating and air conditioning system, front and rear
- 11. BODY/CAB::
 - i. SIDE DOOR: Single rear passenger sliding door
 - ii. GLASS: Fixed glass, sides and rear
 - iii. REAR DOOR: 50/50 hinged rear door w/180 degree opening
- 12. TIRES: OEM standard tubeless type radial tires mounted on OEM approved rim. All tires shall be all-season tread design. All tires and wheels shall be properly balanced.
- 13. AIR BAGS: Manufacturer standard air bag package
- 14. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 15. SEATS: Upholstery Cloth
- 16. SPEED CONTROL: Speed/cruise control, factory installed
- 17. STEERING: Power steering and tilt steering wheel
- 18. STEREO: AM/FM Radio
- 19. FLOOR MATS: Manufacturer standard, front
- 20. WINDSHIELD WIPERS: Variable speed including intermittent
- 21. MUD FLAPS: Manufacturer standard, front and rear, when available as a factory option
- 22. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 23. WARRANTY: Minimum 36/36,000 bumper to bumper

MFR: FORD

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Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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DISCOUNT ON MSRP FOR TRIM UPGRADE: 5%

45		FULL-SIZE VAN/FIFTEEN PASSENGER, REAR WHEEL DRIVE (V-3.4)	EA	30,496.00000	0.00	0.00
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1. TYPE: Full-size van, front-wheel drive. Seating for 15.
2. WHEELBASE: Approx. minimum 135 in.
3. ENGINE: Approx. minimum 4.6 liter, 8 cylinder or equivalent horsepower; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed. Vehicles equipped with a continuously variable transmission will be acceptable.
5. CAPACITIES:
 - i. MIN. GVWR: 9,500 lbs.
 - ii. MIN. PAYLOAD: 4,000 lbs.
6. COOLING SYSTEM: Manufacturer standard
7. DRIVE TRAIN: Rear-wheel drive
8. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
9. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
10. HEATING / COOLING: Factory installed heating and air conditioning system, front and rear
11. BODY/CAB::
 - i. SIDE DOOR: Single rear passenger sliding door
 - ii. GLASS: Fixed glass, sides and rear
 - iii. REAR DOOR: 50/50 hinged rear door w/180 degree opening
12. TIRES: OEM standard tubeless type radial tires mounted on OEM approved rim. All tires shall be all-season tread design. All tires and wheels shall be properly balanced.
13. AIR BAGS: Manufacturer standard air bag package
14. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
15. SEATS: Upholstery Cloth
16. SPEED CONTROL: Speed/cruise control, factory installed
17. STEERING: Power steering and tilt steering wheel
18. STEREO: AM/FM Radio
19. FLOOR MATS: Manufacturer standard, front
20. WINDSHIELD WIPERS: Variable speed including intermittent
21. MUD FLAPS: Manufacturer standard, front and rear, when available as a factory option
22. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
23. WARRANTY: Minimum 36/36,000 bumper to bumper

MFR: FORD

MODEL: TRANSIT WAGON

MODEL #: X2C

MODEL YEAR: 2018

BASE PRICE: \$30,496.00

DISCOUNT ON MSRP OPTIONS: 5%

DISCOUNT ON MSRP FOR TRIM UPGRADE: 5%

State of Vermont

Buildings and General Services
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USA

CONTRACT



Vendor ID 0000003801
Formula Ford
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Contract ID 00000000000000000000000030323	Page 37 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
46		1/2 TON CARGO VAN, REAR WHEEL DRIVE, (V-4.1)	EA	23,739.00000	0.00	0.00

1. TYPE: 1/2 Ton Cargo Van, rear-wheel drive. Seating for 2.
2. WHEELBASE: Approx. minimum 130 in.
3. ENGINE: Approx. minimum 3.5 liter, 6 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed. Vehicles equipped with a continuously variable transmission will be acceptable.
5. CAPACITIES:
 - i. MIN. GVWR: 8,600 lbs.
 - ii. MIN. PAYLOAD: 2,700 lbs.
6. COOLING SYSTEM: Manufacturer standard
7. DRIVE TRAIN: Rear-wheel drive
8. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
9. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
10. HEATING / COOLING: Factory installed heating and air conditioning system, front and rear
11. BODY/CAB::
 - i. SIDE DOOR: Single rear passenger sliding door
 - ii. GLASS: Fixed glass, sides and rear
 - iii. REAR DOOR: 50/50 hinged rear door w/180 degree opening
12. TIRES: OEM standard tubeless type radial tires mounted on OEM approved rim. All tires shall be all-season tread design. All tires and wheels shall be properly balanced.
13. AIR BAGS: Manufacturer standard air bag package
14. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
15. SEATS: Upholstery Cloth
16. SPEED CONTROL: Speed/cruise control, factory installed
17. STEERING: Power steering and tilt steering wheel
18. STEREO: AM/FM Radio
19. FLOOR MATS: Manufacturer standard, front
20. WINDSHIELD WIPERS: Variable speed including intermittent
21. MUD FLAPS: Manufacturer standard, front and rear, when available as a factory option
22. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
23. WARRANTY: Minimum 36/36,000 bumper to bumper

MFR: FORD

MODEL: TRANSIT CARGO

MODEL #: E1Y

MODEL YEAR: 2018

BASE PRICE: \$23,739.00

DISCOUNT ON MSRP OPTIONS: 5%

DISCOUNT ON MSRP FOR TRIM UPGRADE: 5%

47		3/4 CARGO VAN, REAR WHEEL DRIVE, (V-4.2)	EA	24,018.00000	0.00	0.00
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1. TYPE: 3/4 Ton Cargo Van, rear-wheel drive. Seating for 2.
2. WHEELBASE: Approx. minimum 130 in.
3. ENGINE: Approx. minimum 4.6 liter, 8 cylinder or equivalent horsepower; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed. Vehicles equipped with a continuously variable transmission will be acceptable.
5. CAPACITIES:
 - i. MIN. GVWR: 8,600 lbs.

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Contract ID 00000000000000000000000030323	Page 38 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- ii. MIN. PAYLOAD: 2,700 lbs.
- 6. COOLING SYSTEM: Manufacturer standard
- 7. DRIVE TRAIN: Rear-wheel drive
- 8. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 9. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 10. HEATING / COOLING: Factory installed heating and air conditioning system, front ONLY
- 11. BODY/CAB::
 - i. SIDE DOOR: Single rear passenger sliding door
 - ii. GLASS: Fixed glass, sides and rear
 - iii. REAR DOOR: 50/50 hinged rear door w/180 degree opening
- 12. TIRES: OEM standard tubeless type radial tires mounted on OEM approved rim. All tires shall be all-season tread design. All tires and wheels shall be properly balanced.
- 13. AIR BAGS: Manufacturer standard air bag package
- 14. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 15. SEATS: Upholstery Cloth
- 16. SPEED CONTROL: Speed/cruise control, factory installed
- 17. STEERING: Power steering and tilt steering wheel
- 18. STEREO: AM/FM Radio
- 19. FLOOR MATS: Manufacturer standard, front
- 20. WINDSHIELD WIPERS: Variable speed including intermittent
- 21. MUD FLAPS: Manufacturer standard, front and rear, when available as a factory option
- 22. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 23. WARRANTY: Minimum 36/36,000 bumper to bumper

MFR: FORD

MODEL: TRANSIT CARGO

MODEL #: T-250 R1Y

MODEL YEAR: 2017

BASE PRICE: \$24,018.00

DISCOUNT ON MSRP OPTIONS: 5%

DISCOUNT ON MSRP FOR TRIM UPGRADE: 5%

48		ONE TON CARGO VAN, REAR WHEEL DRIVE, (V-4.3)	EA	27,449.00000	0.00	0.00
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- 1. TYPE: 1-Ton Cargo Van, rear-wheel drive. Seating for 2.
- 2. WHEELBASE: Approx. 148 in.
- 3. ENGINE: Approx. minimum 4.6 liter, 8 cylinder or equivalent horsepower; regular unleaded 87 octane gasoline
- 4. TRANSMISSION: Automatic, min. 4 speed. Vehicles equipped with a continuously variable transmission will be acceptable.
- 5. CAPACITIES:
 - i. MIN. GVWR: 9,500 lbs.
 - ii. MIN. PAYLOAD: 3,500 lbs.
- 6. COOLING SYSTEM: Manufacturer standard
- 7. DRIVE TRAIN: Rear-wheel drive
- 8. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 9. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 10. HEATING / COOLING: Factory installed heating and air conditioning system, front and rear
- 11. BODY/CAB::
 - i. SIDE DOOR: Single rear passenger sliding door
 - ii. GLASS: Fixed glass, sides and rear

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Contract ID 00000000000000000000000030323	Page 39 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- iii. REAR DOOR: 50/50 hinged rear door w/180 degree opening
- 12. TIRES: OEM standard tubeless type radial tires mounted on OEM approved rim. All tires shall be all-season tread design. All tires and wheels shall be properly balanced.
- 13. AIR BAGS: Manufacturer standard air bag package
- 14. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 15. SEATS: Upholstery Cloth
- 16. SPEED CONTROL: Speed/cruise control, factory installed
- 17. STEERING: Power steering and tilt steering wheel
- 18. STEREO: AM/FM Radio
- 19. FLOOR MATS: Manufacturer standard, front
- 20. WINDSHIELD WIPERS: Variable speed including intermittent
- 21. MUD FLAPS: Manufacturer standard, front and rear, when available as a factory option
- 22. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 23. WARRANTY: Minimum 36/36,000 bumper to bumper

MFR: FORD

MODEL: TRANSIT CARGO

MODEL #: T350 W2Y

MODEL YEAR: 2018

BASE PRICE: \$27,449.00

DISCOUNT ON MSRP OPTIONS: 5%

DISCOUNT ON MSRP FOR TRIM UPGRADE: 5%

49		ONE TON EXTENDED CARGO VAN, REAR WHEEL DRIVE (V-4.4)	EA	30,862.00000	0.00	0.00
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- 1. TYPE: 1-Ton Extended Length Cargo Van, rear-wheel drive. Seating for 2.
- 2. WHEELBASE: Minimum of 148 in.
- 3. ENGINE: Approx. minimum 4.6 liter, 8 cylinder or equivalent horsepower; regular unleaded 87 octane gasoline
- 4. TRANSMISSION: Automatic, min. 4 speed. Vehicles equipped with a continuously variable transmission will be acceptable.
- 5. CAPACITIES:
 - i. MIN. GVWR: 9,500 lbs.
 - ii. MIN. PAYLOAD: 3,100 lbs.
- 6. COOLING SYSTEM: Manufacturer standard
- 7. DRIVE TRAIN: Rear-wheel drive
- 8. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 9. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 10. HEATING / COOLING: Factory installed heating and air conditioning system, front and rear
- 11. BODY/CAB::
 - i. SIDE DOOR: Single rear passenger sliding door
 - ii. GLASS: Fixed glass, sides and rear
 - iii. REAR DOOR: 50/50 hinged rear door w/180 degree opening
- 12. TIRES: OEM standard tubeless type radial tires mounted on OEM approved rim. All tires shall be all-season tread design. All tires and wheels shall be properly balanced.
- 13. AIR BAGS: Manufacturer standard air bag package
- 14. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 15. SEATS: Upholstery Cloth
- 16. SPEED CONTROL: Speed/cruise control, factory installed
- 17. STEERING: Power steering and tilt steering wheel
- 18. STEREO: AM/FM Radio

State of Vermont

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CONTRACT



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Contract ID 00000000000000000000000030323	Page 40 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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- 19. FLOOR MATS: Manufacturer standard, front
- 20. WINDSHIELD WIPERS: Variable speed including intermittent
- 21. MUD FLAPS: Manufacturer standard, front and rear, when available as a factory option
- 22. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 23. WARRANTY: Minimum 36/36,000 bumper to bumper

MFR: FORD

MODEL: TRANSIT CARGO

MODEL #: W3X HI

MODEL YEAR: 2018

BASE PRICE: \$30,862.00

DISCOUNT ON MSRP OPTIONS: 5%

DISCOUNT ON MSRP FOR TRIM UPGRADE: 5%

50		ONE TON EXTENDED CARGO VAN, REAR WHEEL DRIVE/DIESEL	EA	33,799.00000	0.00	0.00
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- 1. TYPE: 1-Ton Extended Length Cargo Van, rear-wheel drive. Seating for 2.
- 2. WHEELBASE: Minimum of 148 in.
- 3. ENGINE: Approx. minimum 3.2 liter, 5 cylinder; diesel fuel
- 4. TRANSMISSION: Automatic, min. 4 speed. Vehicles equipped with a continuously variable transmission will be acceptable.
- 5. CAPACITIES:
 - i. MIN. GVWR: 9,500 lbs.
 - ii. MIN. PAYLOAD: 3,100 lbs.
- 6. COOLING SYSTEM: Manufacturer standard
- 7. DRIVE TRAIN: Rear-wheel drive
- 8. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
- 9. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
- 10. HEATING / COOLING: Factory installed heating and air conditioning system, front and rear
- 11. BODY/CAB::
 - i. SIDE DOOR: Single rear passenger sliding door
 - ii. GLASS: Fixed glass, sides and rear
 - iii. REAR DOOR: 50/50 hinged rear door w/180 degree opening
- 12. TIRES: OEM standard tubeless type radial tires mounted on OEM approved rim. All tires shall be all-season tread design. All tires and wheels shall be properly balanced.
- 13. AIR BAGS: Manufacturer standard air bag package
- 14. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
- 15. SEATS: Upholstery Cloth
- 16. SPEED CONTROL: Speed/cruise control, factory installed
- 17. STEERING: Power steering and tilt steering wheel
- 18. STEREO: AM/FM Radio
- 19. FLOOR MATS: Manufacturer standard, front
- 20. WINDSHIELD WIPERS: Variable speed including intermittent
- 21. MUD FLAPS: Manufacturer standard, front and rear, when available as a factory option
- 22. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
- 23. WARRANTY: Minimum 36/36,000 bumper to bumper

MFR: FORD

CONTRACT



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Contract ID 00000000000000000000000030323	Page 42 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681
Contract Status Approved	

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
52		MID SIZE SEDAN, ALL-WHEEL DRIVE (C-2.2)	EA	23,218.00000	0.00	0.00

1. TYPE: Mid-Size Sedan, all-wheel drive. Four door with seating for five.
2. WHEELBASE: Minimum of 108 in.
3. ENGINE: Approx. minimum 2.4 liter, 4 cylinder; regular unleaded 87 octane gasoline
4. TRANSMISSION: Automatic, min. 4 speed. Vehicles equipped with a continuously variable transmission will be acceptable.
5. COOLING SYSTEM: Manufacturer standard
6. DRIVE TRAIN: All-wheel Drive
7. BRAKES: Four wheel, electronic controlled, anti-lock brake system (ABS)
8. ELECTRICAL: Standard OEM battery; 12V DC power outlet in front compartment
9. HEATING / COOLING: Factory installed heating and air conditioning system; rear window defogger
10. BODY/CAB: Four door sedan with separate locking trunk. Vehicles classified as sport utility and/or crossover type vehicles by the EPA will not be acceptable.
11. TIRES: OEM standard tubeless type radial tires mounted on OEM approved rim. All tires shall be all-season tread design. All tires and wheels shall be properly balanced.
12. AIR BAGS: Manufacturer standard air bag package
13. STABILITY/TRACTION CONTROL: When available as an option from manufacturer
14. SEATS: Upholstery Cloth
15. SPEED CONTROL: Speed/cruise control, factory installed
16. STEERING: Power steering and tilt steering wheel
17. STEREO: AM/FM Radio
18. FLOOR MATS: Manufacturer standard, front and rear
19. WINDSHIELD WIPERS: Variable speed including intermittent
20. MUD FLAPS: Manufacturer standard, front and rear, when available as a factory option
21. LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State" embossing on the top and bottom of the plate.
22. WARRANTY: Minimum 36/36,000 bumper to bumper

Mfr: FORD

Model: FUSION

Model #:POT

Model year: 2018

Base price: \$23,218.00

Discount on MSRP options: 5%

Discount on MSRP for trim upgrade: 5%

53		HYBRID, FORD FUSION ENERGI SE FWD POP	EA	28,846.00000	0.00	0.00
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ENGINE: 2.0 IVCT ATKINSON CYCLE I-4 HYBRID (STD)
 TRANSMISSION: E-CVT AUTOMATIC (STD)
 OPTION PACKAGE: 800A - EQUIPMENT GROUP 800A
 PRIMARY PAINT: UX - INGOT SILVER METALLIC

SEAT TYPE: BQ - MEDIUM LIGHT STONE, LEATHER TRIMMED HEATED FRONT BUCKET SEATS, 10-WAY POWER DRIVER SEAT WITH 2-DRIVER SIDE MEMORY SETTINGS, 6-WAY POWER PASSENGER SEAT, 4-WAY FRONT SEAT HEAD RESTRAINTS.
 RADIO: AM/FM STEREO, SIRIUSXM RADIO WITH 6 MONTHS PREPAID SUBSCRIPTION
 WIRELESS STREAMING
 INTEGRATED ROOF ANTENNA
 SYNC WITH MYFORD TOUCH
 LICENSE PLATE: Front mounting bracket installed; visibility of license plates must not be obscured including the registration validation sticker area in the lower right corner, and/or the "Vermont" and "Green Mountain State"

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Contract ID 00000000000000000000000030323		Page 44 of 46
Contract Dates 10/09/2015 to 10/09/2019		Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD		Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
AGENCY OF TRANSPORTATION - 1756 US ROUTE 302, BERLIN, VT 05633 - FOR ALL VTRANS VEHICLES.						

AVAILABILITY: VEHICLES SHALL BE AVAILABLE CONTINGENT UPON MANUFACTURER'S AVAILABILITY.

TERMS: NET 30 DAYS

QUANTITY: THE ANNUAL VALUE AND QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE; ACTUAL PURCHASES MAY BE HIGHER OR LOWER DEPENDING ON THE STATE'S NEEDS. THE CONTRACT MAXIMUM IS NOT REFLECTIVE OF ACTUAL USAGE.

DELIVERY: RESPONSIBILITY FOR PRODUCT DELIVERY REMAINS WITH THE CONTRACTOR UNTIL THE PRODUCT IS PROPERLY DELIVERED AND SIGNED FOR IN ACCORDANCE WITH THE OFFICE OF PURCHASING & CONTRACTING TERMS AND CONDITIONS. SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICES, WITHOUT EXTRA CHARGE FOR PACKING CASES OR OTHER CONTAINERS. SUCH CONTAINERS WILL REMAIN THE PROPERTY OF THE STATE UNLESS OTHERWISE STATED. DELIVERED GOODS THAT DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

PRICING: ALL EQUIPMENT PRICING IS TO INCLUDE F.O.B. DELIVERY TO THE ORDERING FACILITY. NO REQUEST FOR EXTRA DELIVERY COST WILL BE HONORED. ALL EQUIPMENT SHALL BE DELIVERED ASSEMBLED, SERVICED, OILED, AND READY FOR IMMEDIATE USE, UNLESS OTHERWISE REQUESTED BY THE PURCHASING AGENCY.

PRICING: ALL PRICING MUST REMAIN IN EFFECT FOR THE ENTIRE MODEL YEAR PRODUCTION. CONTRACTORS MAY SUBMIT PRICING FOR THE NEXT MODEL YEAR VEHICLES AS THEY BECOME AVAILABLE. PRICING MUST BE BASED ON A MANUFACTURER'S PERCENTAGE INCREASE OR DECREASE AND THE CONTRACTOR CANNOT INCORPORATE ADDITIONAL PRICING OVER AND ABOVE THE MANUFACTURER'S INCREASE. A LETTER FROM THE MANUFACTURER INDICATING THE PERCENTAGE INCREASE OR DECREASE MUST ACCOMPANY THE REQUEST BY THE CONTRACTOR. CONTRACTORS ARE TO INDICATE FOR EACH VEHICLE ON THE CONTRACT THEIR PERCENTAGE OFF MSRP FOR OPTIONAL EQUIPMENT, PERCENTAGE OFF MSRP AFTERMARKET OPTIONS AND LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS. NO OTHER PRICING STRUCTURE WILL BE ALLOWED. FAILURE TO ADHERE TO THIS REQUIREMENT MAY BE CAUSE FOR CANCELLATION.

QUALITY: ALL VEHICLES PROVIDED UNDER THESE AGREEMENTS MUST BE NEW ; SHALL NOT BE USED, REBUILT, REFURBISHED AND SHALL NOT HAVE BEEN DEMONSTRATION VEHICLES. INITIAL DELIVERY OF VEHICLES SHALL NOT EXCEED 200 MILES ON THE ODOMETER WITHOUT PRIOR APPROVAL FORM THE ORDERING ENTITY.

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR ON THE VENDOR'S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES AND SHALL SPECIFY THE ADDRESS TO WHICH PAYMENTS WILL BE SENT.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT, OR ANY PORTION THEREOF, IF, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR ARE NOT CONSISTENT WITH THE TERMS OF THE CONTRACT

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE

REPORTING REQUIREMENTS: CONTRACTORS WILL BE REQUIRED TO SUBMIT QUARTERLY PRODUCT SALES REPORT TO THE PURCHASING AGENT PURSUANT TO THE SCHEDULE BELOW. EACH REPORT MUST CONTAIN THE FOLLOWING INFORMATION: CONTRACT NUMBER; USING DEPARTMENT'S ADDRESS, CONTACT NAME, AND TELEPHONE NUMBER; PRODUCT ORDERED; QUANTITY ORDERED; QUANTITY SHIPPED; AND PRICE CHARGED, WITH TOTALS FOR EACH PRODUCT FOR EACH REPORTING PERIOD. WE RESERVE THE RIGHT TO REQUEST ADDITIONAL INFORMATION OR TO MODIFY THE REPORTING PERIODS.

REPORTING PERIODS: QUARTERLY REPORTS MUST BE SUBMITTED IN ACCORDANCE WITH THE FOLLOWING SCHEDULE:

REPORTING PERIOD: JANUARY 1 TO MARCH 31 - REPORT DUE APRIL 15
 REPORTING PERIOD: APRIL 1, TO JUNE 30 - REPORT DUE JULY 15

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
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CONTRACT



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Contract ID 00000000000000000000000030323	Page 45 of 46
Contract Dates 10/09/2015 to 10/09/2019	Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD	Contract Maximum \$9,999,999.99
Buyer Name Smith, Steven D	Buyer Phone 828-4681
	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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REPORTING PERIOD: JULY 1 TO SEPTEMBER 30 - REPORT DUE OCTOBER 15
REPORTING PERIOD: OCTOBER 1 TO DECEMBER 31 - REPORT DUE JANUARY 15

CONTRACT TERMS: THIS CONTRACT WILL BE SUBJECT TO REVIEW THROUGHOUT ITS TERM. THE STATE WILL CONSIDER CANCELLATION UPON DISCOVERY THAT A VENDOR IS IN VIOLATION OF ANY PORTION OF THE AGREEMENT, INCLUDING AN INABILITY BY THE VENDOR TO PROVIDE THE PRODUCTS, SUPPORT, AND/OR SERVICE OFFERED IN THEIR RESPONSE.

VERMONT STATE COLLEGES: THIS CONTRACT IS ALSO AVAILABLE FOR USE BY THE UNIVERSITY OF VERMONT AND THE VERMONT STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON STATE COLLEGE, LYNDON STATE COLLEGE, COMMUNITY COLLEGE OF VERMONT, AND THE VERMONT TECHNICAL COLLEGE.

TOWNS AND SCHOOLS OF THE STATE OF VERMONT: AT THE BIDDER'S ELECTION POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF THE STATE MAY PARTICIPATE IN STATE CONTRACTS AT THE SAME PRICES, TERMS AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS OR INDEPENDENT COLLEGES AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY FOR THESE PAYMENTS.

AGENCIES & DEPARTMENTS ARE REQUESTED TO ADVISE THE PURCHASING AGENT AT ONCE OF THE FAILURE ON THE PART OF THE CONTRACTOR TO FULFILL ANY OF THE TERMS OR CONDITIONS OF THIS CONTRACT.

PLEASE REFER TO THE ASSIGNED CONTRACT NUMBER/PURCHASE ORDER # ON ALL CORRESPONDENCE, DELIVERY DOCUMENTS AND INVOICES

AGENCIES & DEPARTMENTS ARE REQUESTED TO ADVISE THE PURCHASING AGENT AT ONCE OF THE FAILURE ON THE PART OF THE CONTRACTOR TO FULFILL ANY OF THE TERMS OR CONDITIONS OF THIS CONTRACT.

PLEASE REFER TO THE ASSIGNED CONTRACT NUMBER/PURCHASE ORDER # ON ALL CORRESPONDENCE, DELIVERY DOCUMENTS AND INVOICES

VENDOR CONTRACT INFORMATION:
CHUCK WILLIAMS
TELEPHONE: 802-651-0238
FAX: 802-651-0225
EMAIL: chuck@shearervt.com

IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT:
STEVE SMITH, PURCHASING AGENT
TELEPHONE: 802-828-4681
FAX: 802-828-2222
EMAIL: steven.smith@vermont.gov

OCTOBER 26, 2016
AMENDMENT #01 - TO INCORPORATE 2017 MODEL YEAR VEHICLES AND REVISED PRICING INTO THE CONTRACT AS REFERENCED IN EACH LINE ITEM.

ALL OTHER PRICES, TERMS AND CONDITIONS REMAIN THE SAME.

NOVEMBER 22, 2017
AMENDMENT #02:

- 1). TO INCORPORATE 2018 MODEL YEAR VEHICLES AND REVISED PRICING INTO THE CONTRACT AS REFERENCED IN EACH LINE ITEM.
- 2). TO INCORPORATE LINE ITEM #53 - FORD FUSION ENERGI HYBRID VEHICLE INTO THE CONTRACT.

ALL OTHER PRICES, TERMS AND CONDITIONS REMAIN THE SAME.

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
109 State St
Montpelier VT 05609-3001
USA

CONTRACT



Vendor ID 0000003801
Formula Ford
PO Box 307
Montpelier VT 05601
USA

Contract ID 00000000000000000000000030323		Page 46 of 46
Contract Dates 10/09/2015 to 10/09/2019		Origin CPS
Description: CPS-MODEL YEAR VEHICLES FORD		Contract Maximum \$9,999,999.99
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Phone #: 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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ATTACHMENT C: ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS FOR CONTRACTS AND GRANTS DATED JULY 1, 2016
SEE ATTACHED, WHICH SUPERSEDES ALL PRIOR VERSIONS OF ATTACHMENT C.

CONTRACTOR CERTIFIES UNDER THE PAINS AND PENALTIES OF PERJURY THAT, AS OF THE DATE THIS CONTRACT AMENDMENT IS SIGNED, CONTRACTOR IS IN GOOD STANDING WITH RESPECT TO, OR IN FULL COMPLIANCE WITH A PLAN TO PAY ANY AND ALL TAXES DUE THE STATE OF VERMONT

CERTIFICATION REGARDING SUSPENSION OR DEBARMENT. CONTRACTOR CERTIFIES UNDER THE PAINS AND PENALTIES OF PERJURY THAT, AS OF THIS DATE THIS CONTRACT AMENDMENT IS SIGNED, NEITHER PARTY NO PARTY'S PRINCIPALS (OFFICERS, DIRECTORS, OWNERS, OR PARTNERS) ARE PRESENTLY DEBARRED, SUSPENDED, PROPOSED FOR DEBARMENT, DECLARED INELIGIBLE OR EXCLUDED FROM PARTICIPATION IN FEDERAL PROGRAMS, OR PROGRAMS SUPPORTED IN WHOLE OR IN PART BY FEDERAL FUNDS.

PARTY FURTHER CERTIFIES UNDER PAINS AND PENALTIES OF PERJURY THAT, AS OF THE DATE THIS AGREEMENT IS SIGNED, PARTY IS NOT PRESENTLY DEBARRED, SUSPENDED, NOR NAMED ON THE STATE'S DEBARMENT LIST AT:
[HTTP://BGS.VERMONT.GOV/PURCHASING/DEBARMENT](http://BGS.VERMONT.GOV/PURCHASING/DEBARMENT) .

CHILD SUPPORT (APPLICABLE TO NATURAL PERSONS ONLY; NOT APPLICABLE TO CORPORATIONS, PARTNERSHIPS OR LLCs):
CONTRACTOR IS UNDER NO OBLIGATION TO PAY CHILD SUPPORT OR IS IN GOOD STANDING WITH RESPECT TO OR IN FULL COMPLIANCE WITH A PLAN TO PAY ANY AND ALL CHILD SUPPORT PAYABLE UNDER A SUPPORT ORDER AS OF THE DATE OF THIS AMENDMENT.

WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT

By the STATE of VERMONT

By the CONTRACTOR

Date: _____

Date: _____

Signature: _____

Signature: _____

Name: _____

Name: _____

Title: _____

Title: _____

Email: _____

Email: _____