

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
109 State St  
Montpelier VT 05609-3001  
USA

# CONTRACT



**Vendor ID 0000001957**  
**Goss Dodge**  
**PO Box 2122**  
**S Burlington VT 05403**  
**USA**

<b>Contract ID</b> 00000000000000000000000034040	<b>Page</b> 1 of 4	
<b>Contract Dates</b> 06/05/2017 to 06/04/2019	<b>Origin</b> CPS	
<b>Description:</b> CPS - USED VEHICLES - III	<b>Contract Maximum</b> \$9,999,999.99	
<b>Buyer Name</b> Smith, Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #:**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
1		USED PASSENGER CAR PURCHASE PRICE TO BE MINUS 9.5% DISCOUNT FROM RETAIL VALUE PRICE FROM NADA GUIDE POSTED ON HTTP://NADAGUIDES.COM AT TIME OF ORDERING.	EA	0.01000	0.00	0.00
2		USED MINI VANS PURCHASE PRICE TO BE MINUS 9.5% DISCOUNT FROM RETAIL VALUE PRICE FROM NADA GUIDE POSTED ON HTTP://NADAGUIDES.COM AT TIME OF ORDERING.	EA	0.01000	0.00	0.00
3		USED CARGO VANS PURCHASE PRICE TO BE MINUS 9.5% DISCOUNT FROM RETAIL VALUE PRICE FROM NADA GUIDE POSTED ON HTTP://NADAGUIDES.COM AT TIME OF ORDERING.	EA	0.01000	0.00	0.00
4		USED PICKUP TRUCK PURCHASE PRICE TO BE MINUS 9.5% DISCOUNT FROM RETAIL VALUE PRICE FROM NADA GUIDE POSTED ON HTTP://NADAGUIDES.COM AT TIME OF ORDERING.	EA	0.01000	0.00	0.00
5		USED SUV'S PURCHASE PRICE TO BE MINUS 9.5% DISCOUNT FROM RETAIL VALUE PRICE FROM NADA GUIDE POSTED ON HTTP://NADAGUIDES.COM AT TIME OF ORDERING.	EA	0.01000	0.00	0.00

**CONTRACT TERMS AND ADDITIONAL INFORMATION**

SCOPE OF CONTRACT: TO PROVIDE CERTIFIED USED VEHICLES TO STATE AGENCIES AND POLITICAL SUBDIVISIONS WITHIN VERMONT.

CONTRACT PERIOD: JUNE 05, 2017 TO JUNE 4, 2019 WITH THE OPTION TO RENEW FOR TWO ADDITIONAL 12 MONTH PERIODS.

**CONTRACTOR POC:**

LEE PRIDDY  
PHONE: 802-652-5059  
FAX: 802-864-0447  
EMAIL: LEE@GOSSCARS.COM

**IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT:**

STEVE SMITH, PURCHASING AGENT  
TELEPHONE #: 802-828-4681  
FAX #: 802-828-2222  
EMAIL: STEVEN.SMITH@VERMONT.GOV

**REQUIREMENTS:**

TIRES: MUST HAVE FOUR (4) STEEL BELTED RADIAL TIRES WITH A MINIMUM OF 50% OF THE ORIGINAL TREAD DEPTH REMAINING. TIRES MUST HAVE NOT BE REPAIRED OR HAVE EXISTING SIDEWALL OR DEPTH DAMAGE. SPARE TIRE MUST BE INCLUDED. THE TREAD DEPTH FOR THE SPARE TIRE SHALL HAVE A MINIMUM OF 50% OF THE ORIGINAL TREAD DEPTH REMAINING. JACK AND TOOLS SHALL BE INCLUDED.

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VEHICLE GENERAL SPECIFICATIONS AND REQUIREMENTS						

REVISED 09/04/2015

TITLES: ALL TITLES WILL BE WRITTEN TO THE REQUESTING DEPARTMENT. ALL STATE-OWNED VEHICLES WILL INDICATE THE FIRST LIEN HOLDER AS THE STATE OF VERMONT, BUILDINGS AND GENERAL SERVICES, FMS, 7 GREEN MOUNTAIN DRIVE, MONTPELIER, VT 05620-4502

ALL COMPONENTS, BRAKE LININGS, CLUTCH DISKS, ETC WILL BE MANUFACTURED WITH ASBESTOS FREE MATERIAL.

PLEASE NOTE THAT ALL EQUIPMENT NORMALLY ADVERTISED AS STANDARD IS TO BE INCLUDED ON THE VEHICLES ORDERED UNLESS SUPERSEDED BY THE DETAILED SPECIFICATION.

AT THE TIME OF DELIVERY, ALL VEHICLES MUST MEET THE FOLLOWING CONDITIONS:

1. CONFORM AND BE EQUIPPED TO MEET THE REQUIREMENTS OF THE VERMONT DEPARTMENT OF MOTOR VEHICLES.
2. MEET CALIFORNIA EMISSIONS STANDARDS
3. BE COMPLETELY SERVICED BY VENDOR INCLUDING:
  - a. STEERING GEOMETRY
  - b. BALANCING OF ALL WHEELS AND TIRES
4. INCLUDE MANUFACTURERS STANDARD QUANTITY OF KEYS AND FOBS THAT NORMALLY ARE INCLUDED WITH THE VEHICLE.
5. ALL NECESSARY PAPERWORK REQUIRED TO REGISTER VEHICLE
6. BE ELIGIBLE TO BE REGISTERED IN VERMONT

VENDOR IS TO PROVIDE ORDER ACKNOWLEDGEMENT TO "INVOICE TO" ADDRESS OR AN ADDRESS DETERMINED BY THE ORDERING PARTIES.

VEHICLE RECORDS: COPY OF SERVICE/MAINTENANCE HISTORY AND EVIDENCE OF ANY FACTORY RECALL MODIFICATIONS COMPLETED SHALL BE SUPPLIED WITH EACH VEHICLE. ALL FACTORY RECALL MODIFICATIONS SHALL BE COMPLETED PRIOR TO DELIVERY. THE STATE RESERVES THE RIGHT TO INSPECT SERVICE RECORDS AND/OR THE VEHICLE PRIOR TO PURCHASE.

INSPECTION: PRIOR TO DELIVERY, EACH VEHICLE SHALL BE COMPLETELY SERVICED IN ACCORDANCE WITH THE MANUFACTURER'S STANDARD "USED VEHICLE DEALER PREPARATION SCHEDULE, CHECKLIST OR SIMILAR FORM. A FULL EXECUTED COPY OF THAT FORM SHALL ACCOMPANY THE DELIVERY OF EACH VEHICLE. IN ADDITION; EACH VEHICLE SHALL DISPLAY A CURRENT STATE SAFETY INSPECTION STICKER.

VEHICLES AND ALL EQUIPMENT SHALL COMPLY WITH ALL APPLICABLE FEDERAL AND STATE MOTOR VEHICLE OSHA, ICC, AND ANSI REGULATIONS, SAFETY STANDARD, CODES AND ANY OTHER REGULATION IN FORCE AT THE TIME OF DELIVERY.

THE STATE OF VERMONT RESERVES THE RIGHT TO HAVE AGENCY PERSONNEL OBSERVE AND INSPECT DEALER PREPARATION SERVICE PROCEDURES AT THE TIME IT IS BEING PERFORMED. CONTRACTOR IS TO NOTIFY AGENCY AT LEAST 24 HOURS PRIOR TO PREPARATION.

MILEAGE: MAXIMUM MILEAGE SHALL BE 30,000 MILES.

WARRANTY:

VEHICLE WILL HAVE REMAINDER OF FACTORY WARRANTY.

EXTENDED WARRANTY AVAILABLE AT \$250.00 OVER CONTRACTOR'S COST.

CONTRACTOR WILL PROVIDE WARRANTY OPTIONS FOR CONSIDERATION AT TIME OF ORDER.

VEHICLE PRICING SHALL BE BASED ON THE "NADA GUIDES" AS POSTED ON THE FOLLOWING WEBSITE ADDRESS:

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HTTP://NADAGUIDES.COM THE PURCHASE PRICE SHALL BE DETERMINED BY APPLYING THE DIFFERENTIAL TO THE RETAIL VALUE AND ADDING OR SUBTRACTING AS APPROPRIATE. THE NADA GUIDE RETAIL PRICE WILL BE THE PRICE POSTED AT THE WEBSITE ON THE DATE OF THE PURCHASE ORDER. A SCREEN-PRINT SHOWING THE PRICE AND EFFECTIVE DATE OF THE PRICING SHALL BE INCLUDED WITH THE INVOICE.

ALL EQUIPMENT PRICING IS TO INCLUDE F.O.B. DELIVERY TO THE ORDERING FACILITY. NO REQUEST FOR EXTRA DELIVERY COST WILL BE HONORED. ALL EQUIPMENT SHALL BE DELIVERED ASSEMBLED, SERVICED, OILED, AND READY FOR IMMEDIATE USE, UNLESS OTHERWISE REQUESTED BY THE PURCHASING AGENCY.  
 TERMS: NET 30 DAYS

QUANTITY: THE ANNUAL VALUE AND QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE; ACTUAL PURCHASES MAY BE HIGHER OR LOWER DEPENDING ON THE STATE'S NEEDS. THE CONTRACT MAXIMUM IS NOT REFLECTIVE OF ACTUAL USAGE.

DELIVERY: RESPONSIBILITY FOR PRODUCT DELIVERY REMAINS WITH THE CONTRACTOR UNTIL THE PRODUCT IS PROPERLY DELIVERED AND SIGNED FOR IN ACCORDANCE WITH THE OFFICE OF PURCHASING & CONTRACTING TERMS AND CONDITIONS. SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICES, WITHOUT EXTRA CHARGE FOR PACKING CASES OR OTHER CONTAINERS. SUCH CONTAINERS WILL REMAIN THE PROPERTY OF THE STATE UNLESS OTHERWISE STATED. DELIVERED GOODS THAT DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

QUALITY: ALL PRODUCTS PROVIDED UNDER THESE AGREEMENTS WILL BE NEW AND UNUSED, UNLESS OTHERWISE STATED. FACTORY SECONDS OR REMANUFACTURED PRODUCTS WILL NOT BE ACCEPTED UNLESS SPECIFICALLY REQUESTED BY THE PURCHASING AGENCY. ALL PRODUCTS PROVIDED BY THE CONTRACTOR MUST MEET ALL FEDERAL, STATE, AND LOCAL STANDARDS FOR QUALITY AND SAFETY REQUIREMENTS. PRODUCTS NOT MEETING THESE STANDARDS WILL BE DEEMED UNACCEPTABLE AND RETURNED TO THE CONTRACTOR FOR CREDIT AT NO CHARGE TO THE STATE.

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR ON THE VENDOR'S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES AND SHALL SPECIFY THE ADDRESS TO WHICH PAYMENTS WILL BE SENT.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT, OR ANY PORTION THEREOF, IF, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR ARE NOT CONSISTENT WITH THE TERMS OF THE CONTRACT

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

REPORTING REQUIREMENTS: CONTRACTORS WILL BE REQUIRED TO SUBMIT QUARTERLY PRODUCT SALES REPORT TO THE PURCHASING AGENT PURSUANT TO THE SCHEDULE BELOW. EACH REPORT MUST CONTAIN THE FOLLOWING INFORMATION: CONTRACT NUMBER; USING DEPARTMENT'S ADDRESS, CONTACT NAME, AND TELEPHONE NUMBER; PRODUCT ORDERED; QUANTITY ORDERED; QUANTITY SHIPPED; AND PRICE CHARGED, WITH TOTALS FOR EACH PRODUCT FOR EACH REPORTING PERIOD. WE RESERVE THE RIGHT TO REQUEST ADDITIONAL INFORMATION OR TO MODIFY THE REPORTING PERIODS.

REPORTING PERIODS: QUARTERLY REPORTS MUST BE SUBMITTED IN ACCORDANCE WITH THE FOLLOWING SCHEDULE:

- REPORTING PERIOD: JANUARY 1 TO MARCH 31 - REPORT DUE APRIL 15
- REPORTING PERIOD: APRIL 1, TO JUNE 30 - REPORT DUE JULY 15
- REPORTING PERIOD: JULY 1 TO SEPTEMBER 30 - REPORT DUE OCTOBER 15
- REPORTING PERIOD: OCTOBER 1 TO DECEMBER 31 - REPORT DUE JANUARY 15

CONTRACT TERMS: THIS CONTRACT WILL BE SUBJECT TO REVIEW THROUGHOUT ITS TERM. THE STATE WILL CONSIDER CANCELLATION UPON DISCOVERY THAT A VENDOR IS IN VIOLATION OF ANY PORTION OF THE AGREEMENT, INCLUDING AN INABILITY BY THE VENDOR TO PROVIDE THE PRODUCTS, SUPPORT, AND/OR SERVICE OFFERED IN THEIR RESPONSE.

VERMONT STATE COLLEGES: THIS CONTRACT IS ALSO AVAILABLE FOR USE BY THE UNIVERSITY OF VERMONT AND THE VERMONT

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STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON STATE COLLEGE, LYNDON STATE COLLEGE, COMMUNITY COLLEGE OF VERMONT, AND THE VERMONT TECHNICAL COLLEGE.

TOWNS AND SCHOOLS OF THE STATE OF VERMONT: AT THE BIDDER'S ELECTION POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF THE STATE MAY PARTICIPATE IN STATE CONTRACTS AT THE SAME PRICES, TERMS AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS OR INDEPENDENT COLLEGES AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY FOR THESE PAYMENTS.

AGENCIES & DEPARTMENTS ARE REQUESTED TO ADVISE THE PURCHASING AGENT AT ONCE OF THE FAILURE ON THE PART OF THE CONTRACTOR TO FULFILL ANY OF THE TERMS OR CONDITIONS OF THIS CONTRACT.

PLEASE REFER TO THE ASSIGNED CONTRACT NUMBER/PURCHASE ORDER # ON ALL CORRESPONDENCE, DELIVERY DOCUMENTS AND INVOICES.

STATE OF VERMONT ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS DATED JULY 1, 2016 AND ATTACHMENT D: COMMODITY PURCHASES TERMS AND CONDITIONS DATED NOVEMBER 10, 2010 ARE ATTACHED AND INCORPORATED AS PART OF THIS ORDER.

### WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT

**By the STATE of VERMONT**

**By the CONTRACTOR**

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Email: \_\_\_\_\_

Email: \_\_\_\_\_